

The Role of Self-Regulatory Efficacy, Moral Disengagement and Guilt on Doping Likelihood:

Ring, Christopher; Kavussanu, Maria

DOI:

[10.1080/02640414.2017.1324206](https://doi.org/10.1080/02640414.2017.1324206)

License:

Other (please specify with Rights Statement)

Document Version

Peer reviewed version

Citation for published version (Harvard):

Ring, C & Kavussanu, M 2017, 'The Role of Self-Regulatory Efficacy, Moral Disengagement and Guilt on Doping Likelihood: A Social Cognitive Theory Perspective', *Journal of Sports Sciences*, pp. 1-7.

<https://doi.org/10.1080/02640414.2017.1324206>

[Link to publication on Research at Birmingham portal](#)

Publisher Rights Statement:

This is an Accepted Manuscript of an article published by Taylor & Francis in *Journal of Sports Sciences* on 08/05/2017, available online: <http://www.tandfonline.com/10.1080/02640414.2017.1324206>

General rights

Unless a licence is specified above, all rights (including copyright and moral rights) in this document are retained by the authors and/or the copyright holders. The express permission of the copyright holder must be obtained for any use of this material other than for purposes permitted by law.

- Users may freely distribute the URL that is used to identify this publication.
- Users may download and/or print one copy of the publication from the University of Birmingham research portal for the purpose of private study or non-commercial research.
- User may use extracts from the document in line with the concept of 'fair dealing' under the Copyright, Designs and Patents Act 1988 (?)
- Users may not further distribute the material nor use it for the purposes of commercial gain.

Where a licence is displayed above, please note the terms and conditions of the licence govern your use of this document.

When citing, please reference the published version.

Take down policy

While the University of Birmingham exercises care and attention in making items available there are rare occasions when an item has been uploaded in error or has been deemed to be commercially or otherwise sensitive.

If you believe that this is the case for this document, please contact UBIRA@lists.bham.ac.uk providing details and we will remove access to the work immediately and investigate.

Social Cognitive Theory and Doping

The Role of Self-Regulatory Efficacy, Moral Disengagement and Guilt on Doping Likelihood:
A Social Cognitive Theory Perspective

Christopher Ring & Maria Kavussanu

School of Sport, Exercise & Rehabilitation Sciences, University of Birmingham, UK

Address correspondence to:

Christopher Ring, PhD

School of Sport, Exercise & Rehabilitation Sciences

University of Birmingham

Edgbaston, Birmingham, B15 2TT, UK

E: c.m.ring@bham.ac.uk

T: +44 121 414 4115

Abstract

1
2 Given the concern over doping in sport, researchers have begun to explore the role played
3 by self-regulatory processes in the decision whether to use banned performance enhancing
4 substances. Grounded on Bandura's (1991) theory of moral thought and action, this study
5 examined the role of self-regulatory efficacy, moral disengagement and anticipated guilt on
6 the likelihood to use a banned substance among college athletes. Doping self-regulatory
7 efficacy was associated with doping likelihood both directly ($b = -.16, P < .001$) and
8 indirectly ($b = -.29, P < .001$) through doping moral disengagement. Moral disengagement
9 also contributed directly to higher doping likelihood and lower anticipated guilt about
10 doping, which was associated with higher doping likelihood. Overall, the present findings
11 provide evidence to support a model of doping based on Bandura's social cognitive theory
12 of moral thought and action, in which self-regulatory efficacy influences the likelihood to use
13 banned performance enhancing substances both directly and indirectly via moral
14 disengagement.

15
16 **Keywords:** affective self-sanction; social cognitive theory; morality.

17

Social Cognitive Theory and Doping

1 The Role of Self-Regulatory Efficacy, Moral Disengagement, and Guilt on Doping Likelihood: 2 A Social Cognitive Theory Perspective

3 The use of banned performance enhancing substances by athletes is one of the most urgent
4 issues facing sport today. For instance, in early 2017 the US Congress and the UK
5 government's Culture, Media and Sport Select Committee debated and investigated the
6 issue of doping in sport. Some substances are prohibited under the World Anti-Doping
7 Code as being a performance enhancer, and a health risk, with consumption of such
8 substances referred to as doping (WADA, 2015). A few models have been proposed to help
9 understand doping in sport, with morality playing a central role in several of these models
10 (e.g., Barkoukis, Lazuras, Tsorbatzoudis, & Rodafinos, 2013; Donovan, Egger, Kapernick, &
11 Mendoza, 2002; Zelli, Mallia, & Lucidi, 2016). A theoretical framework that could aid
12 attempts to understand doping in sport is the social cognitive theory of moral thought and
13 action (Bandura, 1991). Below, we outline the main tenets of this theory and discuss
14 research pertinent to doping.

15 In his social cognitive theory of moral thought and action, Bandura (1991) proposed
16 that individuals develop moral standards from several sources, including direct instruction,
17 observation of others, and reinforcement and punishment. These moral standards regulate
18 behaviour via evaluative self-reactions: People feel good when their actions match their
19 moral standards, and they feel bad when their actions violate these standards. These
20 evaluative self-reactions eventually come to regulate conduct anticipatorily: People are more
21 likely to perform acts that will confer self-worth and satisfaction and avoid acts that will
22 evoke self-condemnation (Bandura, 1991, 2002). Thus, anticipatory affective self-sanctions,
23 such as feelings of guilt about doing the wrong thing, help keep people's actions in accord
24 with their moral standards.

Social Cognitive Theory and Doping

1 People, however, do not always act as they should. They are able to disengage affective
2 self-sanctions from reprehensible behaviour by enacting a thought process – termed moral
3 disengagement – that allows individuals with the same moral standards to act differently in
4 the same situation (Bandura, 2002). Six mechanisms of moral disengagement have been
5 identified in doping research (see Kavussanu, 2016; Lucidi et al., 2008; Mallia et al., 2016):
6 advantageous comparison (e.g., doping use is considered less severe compared to worse
7 acts); euphemistic labeling (e.g., doping substances are referred to as “juice”); moral
8 justification (e.g., doping is justified as done for a higher social purpose); diffusion of
9 responsibility (e.g., athletes might dope because “*everyone in the team does it*”); displacement
10 of responsibility (e.g., athletes may dope because “*their entourage pressures them to do it*”);
11 and distortion of consequences (e.g., downplaying or distorting the negative consequences
12 of doping for other competitors).

13 One variable which could reduce the need or tendency to morally disengage is self-
14 regulatory efficacy (Bandura, 1977), which is a person’s perceived capability to exercise
15 influence over barriers and impediments, thought processes, emotional states, and patterns
16 of behavior. According to Bandura (1977), this is acquired and reinforced by successful
17 personal experiences and by the modeling of, and persuasion by, those around us. For
18 example, athletes who are able to resist the temptation to use banned performance
19 enhancing substances when competing against others, or who identify with prominent role
20 models of successful athletes who do not use banned performance substances should have a
21 stronger belief in their ability to resist the temptation to use banned substances to enhance
22 their own performance. Athletes’ self-regulatory efficacy about their capacity to resist
23 doping when faced with various circumstances – such as when unfit or injured, when
24 encouraged and/or pressured to perform or improve, and when no one else will know – can
25 be expected to deter doping by countering moral disengagement.

Social Cognitive Theory and Doping

1 Research in a school context has identified a direct pathway from self-regulatory
2 efficacy to transgressive behaviour by children and indirect pathways via moral
3 disengagement alone or via moral disengagement and negative affect (Bandura, Caprara,
4 Barbaranelli, Pastorelli, & Regalia, 2001). Self-regulatory efficacy has also been found to
5 influence cheating both directly and indirectly via moral disengagement in schoolchildren
6 (Farnese, Tramontano, Fida, & Paciello, 2011) and in adolescent athletes (d'Arripe-
7 Longueville, Corrion, Scoffier, Roussel, & Chalabaev, 2010). Finally, Bandura and colleagues
8 have shown that moral disengagement can act indirectly via guilt to influence transgressive
9 behaviour in schoolchildren (Bandura, Barbaranelli, Caprara, & Pastorelli, 1996). However,
10 to date, no study has examined moral disengagement as a mediator of the relationship
11 between self-regulatory efficacy and doping.

12 In a recent meta-analysis (Ntoumanis, Ng, Barkoukis, & Backhouse, 2014), self-
13 regulatory efficacy was a strong negative predictor of doping intention, whereas moral
14 disengagement was a moderate-to-strong positive predictor of doping intention. Self-
15 regulatory efficacy has been linked with lower doping intention (Barkoukis et al. 2013;
16 Lazuras, Barkoukis, & Tsorbatzoudis, 2015; Mallia et al., 2016) and low moral disengagement
17 (Lucidi et al., 2008, 2013; Zelli et al., 2010); the latter has been associated with higher
18 doping intentions (e.g., Hodge, Hargreaves, Gerrard, & Lonsdale, 2013; Kavussanu et al.,
19 2016; Lucidi et al., 2008; Mallia et al., 2016). Finally, regret-like feelings (ratings of anticipated
20 regret, disappointment, shame, and feeling bad) about doping were negatively associated
21 with doping intentions in elite adult and adolescent athletes (Barkoukis, Lazuras, & Harris,
22 2015; Lazuras, Barkoukis, & Tsorbatzoudis, 2015). Thus, there is evidence linking negative
23 regret-like feelings with the possible use of banned substances to improve performance.

24 The research described above suggests that self-regulatory efficacy, moral
25 disengagement, and anticipated regret have been associated with doping intentions.

1 However, the causal path between self-regulatory efficacy and transgressive behaviour (i.e.,
2 self-regulatory efficacy→moral disengagement→negative affect→ doping) has yet to be fully
3 tested in the context of doping. The current study was designed to fill this gap in our
4 knowledge, thereby advancing our understanding of the mechanisms governing doping in
5 sport. The purpose of the study was to examine whether self-regulatory efficacy predicts
6 likelihood to dope in hypothetical situations among college athletes, and whether moral
7 disengagement alone or in combination with anticipated guilt mediates this relationship.

8 In the current study, we employed an indirect approach to assess doping, namely, the
9 reported likelihood of doping in *hypothetical scenarios* by athletes. Scenarios, which are
10 extensively employed in studies of morality, have been used in previous doping research
11 (e.g., Huybers & Mazanov, 2012; Kavussanu et al., 2016; Strelan & Boeckmann, 2006). Their
12 advantage is that they do not require athletes to reveal their true behaviour and can refer to
13 various doping situations. As they can be used to ask athletes about the likelihood they
14 would engage in doping in a *hypothetical* situation, athletes should feel less threatened about
15 revealing their true intentions. This is important because doping is against the rules, thus, it
16 is not a behavior, which athletes can openly confess doing.

17 **Method**

18 ***Participants***

19 Participants were 204 (108 males, 96 females) college athletes competing in individual
20 ($n = 67$, 33%) and team ($n = 137$, 67%) sports at a British university. The individual sports
21 included athletics, badminton, boxing, cycling, fencing, golf, gymnastics, martial arts, squash,
22 swimming, table tennis and tennis, whereas the team sports included American football,
23 basketball, cricket, football, hockey, netball, rowing, rugby, softball, volleyball and waterpolo.
24 At the time of data collection, participants were 18.78 ± 1.42 (range = 18–31) years old and
25 had competed in their respective sport for 8.84 ± 3.76 years. The highest ever standard at

1 which they had competed in their sport was club (31%), county (28%), regional (20%),
2 national (14%), and international (7%).

3 **Measures**

4 **Doping likelihood.** Doping likelihood was measured with respect to two situations:
5 performance enhancement and injury recovery. Specifically, athletes were asked to imagine
6 being in two hypothetical situations that described the use of a banned substance to
7 enhance performance and to aid recovery from injury. The first of these scenarios has been
8 used in previous research (Kavussanu et al., 2016), while the second was developed
9 specifically for this study.

10 The performance enhancement scenario read as follows: *“It’s the week before the most*
11 *important competitive game/event of your season. Your opponents are of similar ability to you.*
12 *Lately, your performance has been below your best. You don’t feel you have the necessary fitness*
13 *for this competition, and you’re concerned about how you’ll perform. You mention this to a mate,*
14 *who tells you that he/she uses a substance to enhance fitness. The substance is prohibited for use in*
15 *sport according to the rules, but there’s only a very small chance you’ll be caught.”*

16 The injury recovery scenario read as follows: *“It’s two weeks before the most important*
17 *competitive game/event of your season. Your opponents are of similar ability to you. You really want*
18 *to take part. However, two months ago, you sustained a knee injury, and you know you need at*
19 *least one more month of rehabilitation to fully recover. One of your mates tells you that he/she has*
20 *recently used a new substance, which has helped him/her recover faster than usual from a knee*
21 *injury. The substance is banned for use in sport, but the chance that you will be caught is extremely*
22 *small.”*

23 In line with previous doping research (e.g., Kavussanu, 2017; Kavussanu et al, 2016),
24 athletes were asked to indicate how likely it was that they would use the banned substance
25 in each hypothetical situation, on a 7-point scale, anchored by 1 (*not at all likely*) and 7 (*very*

1 *likely*). Such ratings have also been used to assess likelihood of engaging in antisocial
2 behaviour in sport (e.g., Kavussanu & Ring, 2015; Kavussanu, Stanger, & Ring, 2015). The
3 ratings of doping likelihood were highly correlated across the two scenarios ($r = .61, p <$
4 $.001$), and so the average of the two ratings ($\alpha = .74$) was used to measure doping
5 likelihood.

6 **Anticipated guilt.** Participants were asked to rate their anticipated feelings of guilt if
7 they were to use the banned substance in each hypothetical situation, on a 7-point scale,
8 anchored by 1 (not at all) and 7 (very). The guilt ratings were highly correlated across
9 scenarios ($r = .79, p < .001$), and the average of the two ratings ($\alpha = .88$) was used to
10 measure anticipated guilt about doping. Guilt has been assessed using single-item rating
11 scales in previous scenario-based paradigms used to study moral psychology (e.g., Giner-
12 Sorolla & Espinosa, 2011; Olthof, Schouten, Kuiper, Stegge, & Jennekens-Schinkel, 2000;
13 Stearns & Parrott, 2012).

14 **Self-regulatory efficacy.** The doping-specific self-regulatory efficacy scale (Lucidi et
15 al., 2008) was used to assess the confidence of athletes in their ability to avoid using banned
16 performance enhancing substances in various situations (see Appendix). In the adapted 7-
17 item sport-specific scale, the three items from the original scale concerning physical
18 appearance were not included since they did not pertain to sport performance, some words
19 were changed (e.g., “*illicit*” was replaced by “*banned*”) and some phrases anglicized (e.g. “*in*
20 *the sport you practice*” was replaced by “*in your sport*”). Athletes were asked to indicate their
21 confidence in their ability to avoid using banned substances to improve performance in sport
22 in seven situations using a Likert scale anchored by 1 (not at all confident) and 7 (completely
23 confident). The original scale has shown excellent internal consistency ($\alpha = .95$; Cronbach,
24 1951) and test-retest reliability ($r = .76$) in past research (Lucidi et al., 2008). In the current
25 study, the adapted scale exhibited excellent internal consistency ($\alpha = .97$).

1 Confirmatory Factor Analysis using EQS 6.1 (Bentler & Wu, 2002) was used to test
2 the factorial validity of the adapted doping self-regulatory efficacy scale. Model fit was
3 assessed using the Chi-square (χ^2), Comparative Fit Index (CFI), Standardized Root Mean
4 Square Residual (SRMR), and Root Mean Square Error of Approximation (RMSEA).
5 According to Hu and Bentler (1998), a good fit yields values close to .95 for CFI, .08 for
6 SRMR, and .06 for RMSEA. The one-factor model had a good fit ($\chi^2 = 33.76$, CFI = .94,
7 SRMR = .03, RMSEA = .08), and factor loadings ranged from .81 to .94. The mean of all
8 seven item ratings was computed as a measure of doping self-regulatory efficacy in sport.

9 **Moral disengagement.** The moral disengagement in doping scale (Kavussanu et al.,
10 2016) was used to measure doping moral disengagement. Athletes were asked to indicate
11 their level of agreement with six statements (e.g., “*Doping does not really hurt anyone*”,
12 “*Compared to the illegal things people do in everyday life, doping in sport is not very serious*”) using
13 a Likert scale anchored by 1 (strongly disagree) and 7 (strongly agree). The scale has shown
14 good-to-very good internal consistency (alphas = .78 - .86), test-retest reliability ($r = .78$),
15 and factorial, convergent, and concurrent validity (Kavussanu et al., 2016). The mean of six
16 item ratings was computed as a measure of doping moral disengagement ($\alpha = .82$).

17 **Procedure**

18 After obtaining approval from our ethics committee, participants were recruited from
19 university sport and exercise science classes. They were informed about the study’s aims,
20 that participation was voluntary, honesty in responses was vital, and data would be kept
21 strictly confidential and would be used only for research purposes. The response rate was
22 89%. After consenting, participants completed the measures described above using an online
23 survey to ensure anonymity.

24 **Results**

25 **Data Analysis**

1 Before the main statistical analyses, preliminary data screening was conducted to check
2 for normality, missing values, and outliers for each variable. When missing data is below 5%,
3 any method for replacing missing values is appropriate (Tabachnick & Fidell, 2001). Missing
4 data (< 1 %) were replaced with the mean of the respective variable.

5 **Descriptive Statistics and Zero-Order Correlations**

6 The descriptive statistics for the measures (Table 1) indicate that, on average, the
7 athletes reported high doping self-regulatory efficacy and low doping moral disengagement,
8 anticipated feeling very guilty about using banned performance enhancing substances, and
9 were unlikely to dope to enhance their performance and recover from injury. The measures
10 exhibited good internal consistency. Pearson correlations showed that self-regulatory
11 efficacy was inversely associated with moral disengagement and doping likelihood but
12 positively associated with anticipated guilt. Anticipated guilt was inversely associated with
13 moral disengagement and doping likelihood.

14 **Main Analyses**

15 Our main study purposes were to examine: (a) whether self-regulatory efficacy was
16 linked with moral disengagement and doping likelihood; and (b) whether moral
17 disengagement alone (i.e., self-regulatory efficacy → moral disengagement → doping
18 likelihood) or moral disengagement followed by guilt (i.e., self-regulatory efficacy → moral
19 disengagement → guilt → doping likelihood) mediated the relationship between self-
20 regulatory efficacy and doping likelihood. To this end, we used the PROCESS (Hayes, 2013)
21 SPSS macro, which simultaneously tests direct and indirect effects in simple and multiple
22 mediation models. Direct effects are the effects of the predictor on the outcome variable
23 that occur independently of the mediator(s), whereas indirect effects are the effects of the
24 predictor on the outcome variable via the mediator(s). Bootstrapping was set at 10000
25 samples. Bias-corrected 95% confidence intervals were estimated for all effects. An effect

1 was significant when the confidence interval did not contain zero. The Completely
2 Standardized Indirect Effect (CSIE) has been reported as the effect size metric (Preacher &
3 Kelley, 2011), with values of .01, .09, and .25 representing small, medium, and large effect
4 sizes, respectively (Cohen, 1992). The direct and indirect effects are presented in Table 2.
5 Below we have focused on the findings that pertain directly to our study purposes.

6 We examined whether self-regulatory efficacy was associated with moral
7 disengagement and doping likelihood, and whether the effects of self-regulatory efficacy on
8 doping likelihood were mediated by moral disengagement alone or by moral disengagement
9 then guilt in a serial mediation pathway. As can be seen in Table 2 and Figure 1, self-
10 regulatory efficacy had: significant direct effects on moral disengagement and doping
11 likelihood; and a significant indirect effect via moral disengagement on doping likelihood.
12 Guilt was only marginally associated with doping likelihood, thus the serial mediation
13 pathway between self-regulatory efficacy and doping likelihood via moral disengagement and
14 guilt was not fully supported (see Table 2 and Figure 1).

15 Discussion

16 Bandura's (1991) social cognitive theory of moral thought and action provides a useful
17 framework to help us understand the self-regulatory processes underlying transgressive
18 behaviour. It is well established that beliefs of personal efficacy can exercise substantial
19 control over people's actions (Bandura, 1977, 2001). Building upon the research conducted
20 on the role of self-regulatory efficacy, moral disengagement, and feelings of regret on doping
21 (for reviews see Kavussanu, 2016; Ntoumanis et al., 2014; Zelli et al., 2016), the current
22 study extended this research by examining whether doping-specific self-regulatory efficacy
23 predicts doping likelihood directly and indirectly via moral disengagement or via moral
24 disengagement and anticipated guilt about doping.

1 Our findings support the existence of a direct path between self-regulatory efficacy
2 and doping likelihood, as well as an indirect path via moral disengagement. Prior research
3 has shown that both self-regulatory efficacy and moral disengagement predict antisocial
4 behaviour in sport (for reviews see Kavussanu, 2012, 2014) and, more recently, doping
5 intention and behaviour (for reviews see Kavussanu, 2016; Ntoumanis et al., 2014; Zelli et
6 al., 2016). The current study confirmed the existence of these pathways by showing that
7 doping self-regulatory efficacy and moral disengagement had direct effects on doping
8 likelihood, and that doping self-regulatory efficacy had an indirect effect on doping likelihood
9 via doping moral disengagement.

10 Our study is therefore the first to provide evidence to support the prediction, derived
11 from the social cognitive theory of moral thought and action (Bandura, 1991), that moral
12 disengagement mediates the effect of self-regulatory efficacy on doping likelihood. This
13 suggests that the capability to resist situational temptations to use banned substances, such
14 as when asked to do so by a member of the entourage, may influence the likelihood to use
15 the substance by reducing the tendency to morally disengage. In other words, athletes who
16 are confident they can resist the temptation to use banned performance enhancing
17 substances are also unlikely to feel the need to justify their use of banned substances and
18 displace responsibility on to another individual, such as their coach. The current findings
19 suggest that interventions designed to increase self-regulatory efficacy to resist the
20 temptation to use banned substances should be effective, at least in part, by decreasing
21 athletes use of moral disengagement.

22 Past research has also shown that negative self-conscious emotions, such as guilt, serve
23 as regulators of moral behaviour. Guilt is often referred to as a moral self-conscious
24 emotion because it is elicited by violations of someone's moral standards (Tangney, Stuewig,
25 & Mashek, 2007; Zebel, Doosje, & Spears, 2009). It is an adaptive emotion because it elicits

1 reparatory action. Anticipated guilt has been associated with lower aggression in laboratory
2 experiments (e.g., Stanger, Kavussanu, McIntyre, & Ring, 2016), reduced delinquent and
3 aggressive behaviour in children (e.g., Bandura, et al., 1996), and reduced likelihood of
4 behaving antisocially in athletes (e.g., Kavussanu et al., 2015; Stanger, Kavussanu, Boardley, &
5 Ring, 2013; Stanger, Kavussanu, & Ring, 2012).

6 In the present study, the direct link between anticipated guilt and doping likelihood
7 was confirmed by the bivariate correlational analysis. Specifically, anticipated guilt was
8 moderately-to-strongly negatively correlated with doping likelihood, a finding which is in line
9 with recent reports that anticipated regret-like feelings were negatively correlated with
10 doping intentions (Barkoukis et al., 2015; Lazuras et al., 2015). However, in the current
11 study, the basic emotion-intention link was reduced to marginal status in the multivariate
12 serial mediation path analysis.

13 This finding was unexpected given prior research showing that anticipated guilt
14 mediated the relationship between moral disengagement and doping likelihood in football
15 players (Kavussanu, 2017). Without self-regulatory efficacy in the statistical model, guilt
16 became a significant mediator of the relationship between moral disengagement and doping
17 likelihood¹. This finding suggests that because self-regulatory efficacy shares common
18 variance with moral disengagement, guilt and doping likelihood, the contribution of guilt to
19 the moral disengagement – doping relationship shares sufficient common variance with self-
20 regulatory efficacy, such that when both variables are included in the model the unique
21 contribution of each is reduced and the mediation pathway is rendered non-significant. The
22 role of guilt in doping by athletes clearly warrants examination in further research, together
23 with other self-conscious moral emotions, such as shame and embarrassment.

24 **Study Limitations and Research Directions**

1 Our study revealed some interesting findings. However, there are some potential
2 limitations that should be considered when interpreting these findings. First, although single-
3 item measures are often used to measure simple constructs, future studies should assess
4 guilt using a multi-item measure. Second, we employed a cross-sectional design and
5 therefore causal pathways cannot be inferred from the current findings. In an extension of
6 prior research (e.g., Bandura et al., 2001; Lucidi et al., 2008), it should prove fruitful to
7 examine the current model in training-based intervention studies, where the effects of
8 increased self-regulatory self-efficacy and decreased moral disengagement on doping
9 likelihood can be tested. Third, we examined doping likelihood in relation to two
10 hypothetical scenarios. Future research could investigate the role of self-regulatory efficacy
11 on doping likelihood in a broader range of hypothetical situations, including circumstances
12 relating to performance outcomes, sources of influence, and rewards and punishments (see
13 Huybers & Mazanov, 2012).

14 **Conclusion**

15 In conclusion, our findings show that athletes with high doping-specific self-regulatory
16 efficacy are less likely to use banned substances to improve their performance and recover
17 from injury. In contrast, those with low doping self-regulatory efficacy are more likely to use
18 performance enhancing substances. This may be in part because they tend to morally
19 disengage and thwart uncomfortable feelings associated with future transgressions. Studies
20 are now needed to evaluate the effectiveness of training-based interventions to determine
21 whether enhancing self-regulatory efficacy and reducing moral disengagement in relation to
22 doping, reduces doping likelihood.

23

24

References

- 1
- 2 Bandura, A. (1986). *Social foundations of thought and action: A social cognitive theory*. Englewood
3 Cliffs, NJ: Prentice-Hall.
- 4 Bandura, A. (1990). Selective activation and disengagement of moral control. *Journal of Social*
5 *Issues, 46, 27-46*.
- 6 Bandura, A. (1991). Social cognitive theory of moral thought and action. In W.M. Kurtines &
7 J.L. Gewirtz (Eds.), *Handbook of moral behavior and development: Theory, research, and*
8 *applications* (Vol. 1, pp. 71-129). Hillsdale, NJ: Lawrence Erlbaum Associates.
- 9 Bandura, A. (1999). Moral disengagement in the perpetration of inhumanities. *Personality and*
10 *Social Psychology Review, 3, 193-209*.
- 11 Bandura, A. (2001). Social cognitive theory: An agentic perspective. *Annual Review of*
12 *Psychology, 52, 1-26*.
- 13 Bandura, A. (2002). Selective moral disengagement in the exercise of moral agency. *Journal of*
14 *Moral Education, 31, 101-119*.
- 15 Bandura, A., Barbaranelli, C., Caprara, G.V., & Pastorelli, C. (1996). Mechanisms of moral
16 disengagement in the exercise of moral agency. *Journal of Personality and Social*
17 *Psychology, 71, 364-374*.
- 18 Bandura, A., Caprara, G.V., Barbaranelli, C., Pastorelli, C., & Regalia, C. (2001).
19 Sociocognitive self-regulatory mechanisms governing transgressive behavior. *Journal of*
20 *Personality and Social Psychology, 80, 125-135*.
- 21 Barkoukis, V., Lazuras, L., & Harris, P. R. (2015). The effects of self-affirmation manipulation
22 on decision making about doping use in elite athletes. *Psychology of Sport and Exercise,*
23 *16, 175-181*.

Social Cognitive Theory and Doping

- 1 Barkoukis, V., Lazuras, L., Tsorbatzoudis, H., Rodafinos, A. (2013). Motivational and social
2 cognitive predictors of doping intentions in elite sports: An integrated approach.
3 *Scandinavian Journal of Medicine and Science in Sports*, 5, e330-e340.
- 4 Bentler, P.M., & Wu, E.J.C. (2002). *EQS 6 for Windows user's guide*. Multivariate Software.
- 5 Bustamente, A., & Chau, E. (2014). Reducing moral disengagement mechanisms: A
6 comparison of two interventions. *Journal of Latino/Latin American Studies*, 6, 52-63.
- 7 Cohen, J. (1992). A power primer. *Psychological Bulletin*, 112, 155-159.
- 8 Cronbach, L. J. (1951). Coefficient alpha and the internal structure of tests. *Psychometrika*,
9 16, 297-334.
- 10 d'Arripe-Longueville, F., Corrion, K., Scoffier, S., Roussel, P., & Chalabaev, A. (2010).
11 Sociocognitive self-regulatory mechanisms governing judgments of the acceptability and
12 likelihood of sport cheating. *Journal of Sport & Exercise Psychology*, 32, 595-618.
- 13 Farnese, M.L., Tramontano, C., Fida, R., & Paciello, M. (2011). Cheating behaviors in
14 academic context: Does academic moral disengagement matter? *Procedia - Social and*
15 *Behavioral Sciences*, 29, 356-365.
- 16 Giner-Sorolla, R., & Espinosa, P. (2011). Social cuing of guilt by anger and of shame by
17 disgust. *Psychological Science*, 22, 49-53.
- 18 Hayes, A.F. (2013). *Introduction to mediation, moderation, and conditional process analysis: A*
19 *regression-based approach*. New York: Guilford Press.
- 20 Hodge, K., Hargreaves, E. A., Gerrard, D., & Lonsdale, C. (2013). Psychological mechanisms
21 underlying doping attitudes in sport: Motivation and moral disengagement. *Journal of*
22 *Sport & Exercise Psychology*, 35, 419-432.
- 23 Hu, L., & Bentler, P.M. (1998). Fit indices in covariance structure modeling: Sensitivity to
24 under parameterized model misspecification. *Psychological Methods*, 3, 424-453.

- 1 Huybers, T. & Mazanov, J. (2012). What would Kim do? A choice study of projected athlete
2 doping considerations. *Journal of Sport Management*, 26, 322-334.
- 3 Kavussanu, M. (2012). Moral behavior in sport. In S. Murphy (Ed.), *The Oxford handbook of*
4 *sport and performance psychology* (pp. 364-383). Oxford: Oxford University Press.
- 5 Kavussanu, M. (2014). Moral behavior. In: R.J. Eklund & G.T. Tenenbaum (Eds), *Sage*
6 *encyclopedia of sport and exercise psychology*. Sage.
- 7 Kavussanu, M. (2016). Moral disengagement and doping. In: V. Barkoukis, L. Lazuras, & H.
8 Tsorbatzoudis (Eds), *The psychology of doping in sport* (pp 151-164) New York:
9 Routledge.
- 10 Kavussanu, M. (2017). Doping in football: A moral psychology perspective. In J. Bangsbo, P.
11 Krustrup, P. Hansen, L. Ottesen, G. Pfister & A.M. Elbe (Eds) *Science & Football VIII*.
12 Routledge.
- 13 Kavussanu, M., Hatzigeorgiadis, A., Elbe, A.M., & Ring, C. (2016). The moral disengagement
14 in doping scale. *Psychology of Sport & Exercise*, 24, 188-198.
- 15 Kavussanu, M., & Ring, C. (2015). Moral thought and action in sport and student life: A study
16 of bracketed morality. *Ethics and Behavior*, 26, 267-276.
- 17 Kavussanu, M., Stanger, N., & Ring, C. (2015). The effects of moral identity on moral
18 emotion and antisocial behavior in sport. *Sport, Exercise and Performance Psychology*, 4,
19 268-279.
- 20 Lazuras, L., Barkoukis, V., Rodafinos, A., & Tsorbatzoudis, H. (2010). Predictors of doping
21 intentions in elite-level athletes: A social cognition approach. *Journal of Sport & Exercise*
22 *Psychology*, 32, 694-710.
- 23 Lazuras, L., Barkoukis, V., & Tsorbatzoudis, H. (2015). Toward an integrative model of
24 doping use: An empirical study with adolescent athletes. *Journal of Sport & Exercise*
25 *Psychology*, 37, 37-50.

Social Cognitive Theory and Doping

- 1 Lucidi, F., Zelli, A., & Mallia, L. (2013). The contribution of moral disengagement to
2 adolescents' use of doping substances. *International Journal of Sport Psychology*, 44, 331-
3 350.
- 4 Lucidi, F., Zelli, A., Mallia, L., Grano, C., Russo, P. M., & Violani, C. (2008). The social
5 cognitive mechanisms regulating adolescents' use of doping substances. *Journal of Sports*
6 *Sciences*, 26, 447-456.
- 7 Mallia, L., Lazuras, L., Barkoukis, V., Brand, R., Baumgarten, F., Tsorbatzoudis, H., Zelli, A., &
8 Lucidi, F. (2016). Doping use in sport teams: The development and validation of
9 measures of team-based efficacy beliefs and moral disengagement from a cross-national
10 perspective. *Psychology of Sport & Exercise*, 25, 78-88.
- 11 Ntoumanis, N., Ng, J.Y.Y., Barkoukis, V., Backhouse, S. (2014). Personal and psychosocial
12 predictors of doping use in physical activity settings: A meta-analysis. *Sports Medicine*,
13 44, 1603-1624.
- 14 Olthof, T., Schouten, A., Kuiper, H., Stegge, H., & Jennekens-Schinkel, A. (2000). Shame and
15 guilt in children: Differential situational antecedents and experiential correlates. *British*
16 *Journal of Developmental Psychology*, 18, 51-64.
- 17 Preacher, K. J., & Kelley, K. (2011). Effect size measures for mediation models: Quantitative
18 strategies for communicating indirect effects. *Psychological Methods*, 16, 93-115.
- 19 Stearns, D. C., & Parrott, W. G. (2012). When feeling bad makes you look good: Guilt,
20 shame, and person perception. *Cognition & Emotion*, 26, 407-430.
- 21 Stanger, N., Kavussanu, M., Boardley, I.D., & Ring, C. (2013). The influence of moral
22 disengagement and negative emotion on the regulation of antisocial behaviour. *Sport,*
23 *Exercise & Performance Psychology*, 2, 117-129.

Social Cognitive Theory and Doping

- 1 Stanger, N., Kavussanu, M., McIntyre, D., & Ring, C. (2016). Empathy inhibits aggression in
2 competition: The role of provocation, emotion, and gender. *Journal of Sport & Exercise*
3 *Psychology, 38*, 4-14.
- 4 Stanger, N., Kavussanu, M., & Ring, C. (2012). Put yourself in their boots: Effects of empathy
5 on emotion and aggression. *Journal of Sport & Exercise Psychology, 34*, 208-222.
- 6 Strelan, P. & Boeckmann, R. J. (2006). Why drug testing in elite sport does not work:
7 Perceptual deterrence theory and the role of personal moral beliefs. *Journal of Applied*
8 *Social Psychology, 36*, 2909-2934.
- 9 Tabachnick, B. G., & Fidell, L. S. (2001). Using multivariate statistics (4th ed.). Boston: Allyn
10 & Bacon.
- 11 Tangney, J., Stuewig, J., & Mashek, D. J. (2007). Moral emotions and moral behavior. *Annual*
12 *Review of Psychology, 58*, 345-372.
- 13 WADA (2015). World anti-doping code. Montreal: WADA. Retrieved from
14 <http://www.wada-ama.org/>
- 15 Zebel, S., Doosje, B., & Spears, R. (2009). How perspective-taking helps and hinders group-
16 based guilt as a function of group identification. *Group Processes & Intergroup Relations,*
17 *12*, 61-78.
- 18 Zelli, A., Mallia, L., & Lucidi, F. (2010). The contribution of interpersonal appraisals to a
19 social-cognitive analysis of adolescents' doping use. *Psychology of Sport & Exercise, 11*,
20 304-311.
- 21 Zelli, A., Mallia, L., & Lucidi, F. (2016). The possible contribution of interpersonal appraisals
22 to social-cognitive accounts of doping use. In: V. Barkoukis, L. Lazuras, & H. Tsor-
23 batzoudis (Eds), *The psychology of doping in sport* (pp. 151-164). New York: Routledge.

24

1
2
3
4
5
6
7
8
9

Endnote

I. We used PROCESS to examine the direct effects of moral disengagement on doping likelihood, moral disengagement on guilt, and guilt on doping likelihood, as well as the indirect effect of moral disengagement on doping likelihood via guilt. These regressions indicated significant direct effects of moral disengagement on doping likelihood, $b = 0.45$, 95% CI = 0.30, 0.59, moral disengagement on guilt, $b = -0.68$, 95% CI = $-0.83, -0.53$, and guilt on doping likelihood, $b = -0.16$, 95% CI = $-0.27, -0.05$. Further, moral disengagement had a significant indirect effect on doping likelihood mediated via guilt, $b = 0.11$, 95% CI = 0.01, 0.22; CSIE = .10, 95% CI = .01, .20.

Table 1. Descriptive statistics, alpha coefficients, and zero-order correlations.

Variable	<i>M</i>	<i>SD</i>	<i>A</i>	1.	2.	3.
1. Self-Regulatory Efficacy	6.16	1.34	.97			
2. Moral Disengagement	1.94	0.96	.82	-.40 *		
3. Anticipated Guilt	6.25	1.23	.74	.41 *	-.53 *	
4. Doping Likelihood	1.68	1.01	.88	-.44 *	.53 *	-.42 *

Note. All scales ranged from 1-7. * $p < .001$.

Social Cognitive Theory and Doping

Table 2. Direct and indirect effects of doping self-regulatory efficacy on doping likelihood.

Pathways		<i>b</i>	95% CI	CSIE	95% CI
<i>Direct effects</i>					
SRE	→MD	-.29 **	-.38, -.20		
	→Likelihood	-.19 **	-.28, -.09		
MD	→Guilt	-.56 **	-.72, -.40		
	→Likelihood	.58 **	.38, .77		
Guilt	→Likelihood	-.11	-.22, .01		
<i>Indirect effect on guilt via</i>					
MD		.07 *	.02, .21	.08 *	.02, .18
<i>Indirect effects on doping likelihood via</i>					
MD		-.11 *	-.20, -.05	-.14 *	-.24, -.07
MD & Guilt		-.02	-.05, .01	-.02	-.07, .01

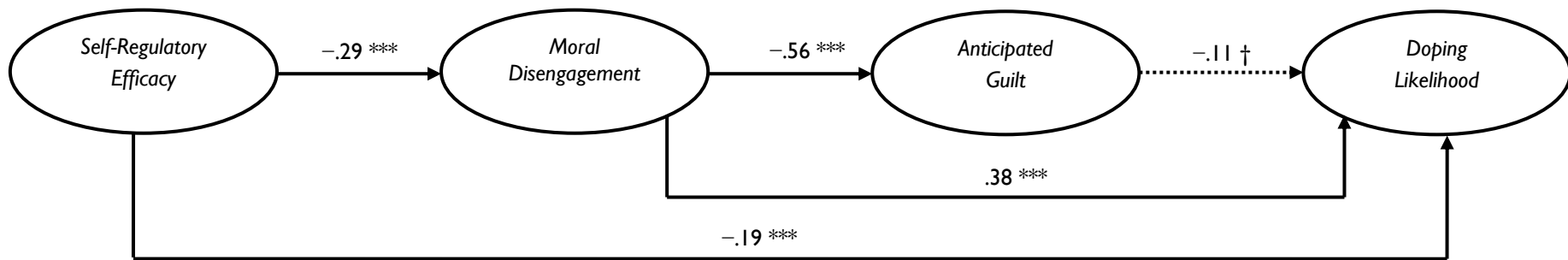
Note. Unstandardized coefficients for the paths are shown. SRE = self-regulatory efficacy.

MD = moral disengagement. CSIE = completely standardized indirect effect, where .01 =

small, .09 = medium, and .25 = large. * $p < .05$; ** $p < .001$

Social Cognitive Theory and Doping

Figure 1. A serial multiple mediation model for the direct and indirect effects of self-regulatory efficacy on doping likelihood. The values presented are the unstandardised regression coefficients. A solid line represents a significant relationship. A dashed line represents a non-significant relationship. † $p < .07$, *** $p < .001$



APPENDIX

Doping Self-Regulatory Efficacy Scale

Below are some statements that refer to situations concerning use of banned substances to improve performance in sport. Please answer them while thinking about yourself. For each statement, indicate to what extent you would be able to resist the temptation to use banned substances.

Regarding your sport, how confident are you in your ability to avoid using banned substances...	not at all confident							completely confident
... when most athletes in your sport use them	1	2	3	4	5	6		7
... when you feel down physically (i.e., unfit)	1	2	3	4	5	6		7
... when you have been told to improve your performance	1	2	3	4	5	6		7
... when pressured to do so by others (e.g., coach, manager, sponsor)	1	2	3	4	5	6		7
... to improve your performance, even if it will not have any adverse side-effects	1	2	3	4	5	6		7
... before an important competition even when you can get away with it	1	2	3	4	5	6		7
... to get results more quickly, even if no one would ever know	1	2	3	4	5	6		7