UNIVERSITY^{OF} BIRMINGHAM University of Birmingham Research at Birmingham

The micro-foundations of digitally transforming SMEs

Zahoor, Nadia ; Zopiatis, Anastasios ; Adomako, Samuel; Lamprinakos, Grigorios

DOI: 10.1016/j.jbusres.2023.113755

License: Creative Commons: Attribution (CC BY)

Document Version Publisher's PDF, also known as Version of record

Citation for published version (Harvard):

Zahoor, N, Żopiatis, A, Adomako, S & Lamprinakos, G 2023, 'The micro-foundations of digitally transforming SMEs: how digital literacy and technology interact with managerial attributes', *Journal of Business Research*, vol. 159, 113755. https://doi.org/10.1016/j.jbusres.2023.113755

Link to publication on Research at Birmingham portal

General rights

Unless a licence is specified above, all rights (including copyright and moral rights) in this document are retained by the authors and/or the copyright holders. The express permission of the copyright holder must be obtained for any use of this material other than for purposes permitted by law.

•Users may freely distribute the URL that is used to identify this publication.

•Users may download and/or print one copy of the publication from the University of Birmingham research portal for the purpose of private study or non-commercial research.

•User may use extracts from the document in line with the concept of 'fair dealing' under the Copyright, Designs and Patents Act 1988 (?) •Users may not further distribute the material nor use it for the purposes of commercial gain.

Where a licence is displayed above, please note the terms and conditions of the licence govern your use of this document.

When citing, please reference the published version.

Take down policy

While the University of Birmingham exercises care and attention in making items available there are rare occasions when an item has been uploaded in error or has been deemed to be commercially or otherwise sensitive.

If you believe that this is the case for this document, please contact UBIRA@lists.bham.ac.uk providing details and we will remove access to the work immediately and investigate.



Contents lists available at ScienceDirect

Journal of Business Research



journal homepage: www.elsevier.com/locate/jbusres

The micro-foundations of digitally transforming SMEs: How digital literacy and technology interact with managerial attributes

Nadia Zahoor^{a,b,*}, Anastasios Zopiatis^c, Samuel Adomako^d, Grigorios Lamprinakos^d

^a Department of Business and Society, School of Business and Management, Queen Mary University of London, E1 4NS, UK

^b InnoLab, University of Vaasa, Finland

^c Department of Hotel and Tourism Management, School of Management and Economics, Cyprus University of Technology, 30 Archbishop Kyprianos Street, 3036

Limassol, Cyprus

^d Birmingham Business School, University of Birmingham, Edgbaston, Birmingham, UK

ARTICLE INFO

Keywords: Micro-foundations Digital transformation Digitial literacy, Managerial attributes SMEs Emerging market

ABSTRACT

Research often illustrates the importance of digital transformation for small and medium-sized enterprises (SMEs), particularly during external disruptions. However, little attention has been devoted to how SMEs' digital transformation occurs. Employing a micro-foundations perspective, this study investigates the effect of managers' digital literacy (MDL) on SMEs' digital transformation. We test a moderated mediation model using survey data from 158 SMEs operating in the United Arab Emirates. Our findings suggest that MDL impacts digital transformation through the usage of digital technologies. Moreover, the relationship between MDL and the usage of digital technologies is further moderated by managerial attributes (i.e., gender, education, and age). Theoretical and practical implications are discussed.

1. Introduction

As digitalization continues to expand across the globe, researchers have sought to understand how managers' digital literacy (MDL) affects firm outcomes, such as innovation and performance (Tortora et al., 2021; Usai et al., 2021). MDL comprises more than a manager's ability to use digital devices or software. Rather, it involves a complex set of sociological, emotional, and cognitive skills that allow managers to function effectively in the digital environment (Mohammadyari & Singh, 2015). These skills broadly include the ability to use digital tools and technologies to identify and access new knowledge (Baber et al., 2022; Cetindamar et al., 2021).

Interestingly, MDL has been identified as a crucial skill for individuals to help them transform their organizations and achieve superior performance (Garzoni et al., 2020). Indeed, the fourth industrial revolution (i.e., Industry 4.0) has led to increased patronage of digital technologies such as the Internet of Things (IoT), big data, artificial intelligence (AI), robotics, cloud computing, additive manufacturing, augmented and virtual reality, and many other related digital innovations (Cui et al., 2021; Nambisan, 2017). The diffusion of these digital technologies is radically transforming organizational processes and business models (Garzoni et al., 2020; Rodgers et al., 2021; Urbinati et al., 2020). Given the rapid and radical transformation brought about by digital technologies, it is critical for managers to embrace the digital revolution in order to innovate and grow (Matt et al., 2015; Scuotto et al., 2021). Thus, digital transformation has become an area of keen interest for researchers and practitioners alike (Garzoni et al., 2020; Li et al., 2018).

Researchers have paid substantial attention to the influence of MDL on several research outcomes, including entrepreneurship (Nambisan, 2017; Neumeyer et al., 2021), digital transformation by employees (e.g., Cetindamar et al., 2021; Kozanoglu & Abedin, 2021), individual performance (e.g., Mohammadyari & Singh, 2015), firm performance (Widiastuti et al., 2021), customers (Cui, Jiao, & Zhao, 2021), and technology adoption behaviors (Yu, Lin, & Liao, 2017). In addition, the relevance of digital technologies has been identified in organizations (Kraus et al., 2021; Oliveira et al., 2022). While our understanding of MDL and its impact has improved over the last decade due to the growing number of empirical studies, the body of evidence remains limited. Furthermore, we only have a partial understanding of the relationship between MDL and digital transformation (Appio et al., 2021; Ghosh et al., 2021). In fact, the extant literature largely ignores

https://doi.org/10.1016/j.jbusres.2023.113755

Received 27 January 2022; Received in revised form 5 February 2023; Accepted 9 February 2023 Available online 16 February 2023

0148-2963/© 2023 The Author(s). Published by Elsevier Inc. This is an open access article under the CC BY license (http://creativecommons.org/licenses/by/4.0/).

^{*} Corresponding author at: Department of Business and Society, School of Business and Management, Queen Mary University of London, E1 4NS, UK.

E-mail addresses: n.zahoor@qmul.ac.uk (N. Zahoor), anastasios.zopiatis@cut.ac.cy (A. Zopiatis), S.Adomako@bham.ac.uk (S. Adomako), g.lamprinakos@bham. ac.uk (G. Lamprinakos).

the role of MDL in digital transformation.

In addition, while the mechanism frequently used to highlight the effect of MDL on firm outcomes is naturally appealing, our understanding of how and under which circumstances MDL drives the digital transformation of firms is lacking. Regrettably, this gap remains, despite growing calls for theoretical clarity relating to the conditions under which MDL influences firm outcomes. Filling this gap is crucial, given that managerial capability is an important driver of business success (Fernando et al., 2020; Ritter & Pedersen, 2020). A nuanced analysis is warranted to shed light on how managers' attributes may facilitate the degree to which their digital literacy boosts a small and medium-sized enterprise's (SME's) digital transformation.

Given that managers of SMEs often lack the skills and expertise to adopt advanced technologies, the usage of digital technologies has been notably slow among SMEs (Adomako et al., 2021). Ostensibly, digitally enabled organizations use various technologies to improve their business transformation efforts – for example, to improve communication, collaboration, and coordination of business activities (Hughes et al., 2020; Rodgers et al., 2020). For an SME to be digitally enabled, it is critical that it should be equipped with digital literacy skills (Deloitte Access Economics, 2016).

Thus, it is important to understand the role of MDL in the business transformation strategy of an SME. Given that the advances made by digital transformation enable both innovation and production processes (Alcácer et al., 2016), managers' inability to cope with digital transformation could have serious implications for business performance. This is an important issue, because the pace of digitalization has outstripped the skills of many managers, suggesting that MDL plays a critical role in digital transformation. The micro-foundations theory also points to the importance of individual skills and capabilities underpinning digital transformation in organizations (Scuotto et al., 2021). The same theory highlights that the skills of individuals serve as microfoundations of organizational growth (Felin & Foss, 2005; Felin et al., 2015).

Thus, the aims of this article are to: (1) investigate the impact of MDL on the use of digital technologies; (2) examine the moderating role of managerial characteristics on the relationship between MDL and the use of digital technologies; and (3) investigate the mediating mechanism of the relationship between MDL and digital transformation. To achieve these aims, we collected survey data from SMEs based in the United Arab Emirates (UAE). The UAE is an emerging market that is broadly keeping pace with digital transformation. According to the UAE Digital Transformation Report 2020, the country is ranked first globally in 23 indicators in key sectors, including telecommunications, labor, and health. Dubai's government announced in December 2021 that the city will become the world's strongest digital economy by leveraging the advantages of digital transformation (Seedgroup, 2022). However, adopting the latest technologies at the organizational level is of no use if an SME's workforce is not prepared to handle the use of digital technologies. Hence, our study emphasizes MDL as instrumental in facilitating the digital transformation of SMEs in the UAE.

This article contributes to digitalization literature in three ways. First, we highlight the role of MDL in digital transformation. While previous studies have attempted to explain how MDL influences the adoption of digital technologies, they failed to study MDL's relevance for digital transformation through the usage of digital technologies. In the context of SMEs, managers' ability and perception of their firm has critical managerial implications (Dess & Robinson Jr., 1984). The second contribution is the use of managerial characteristic variables as moderators of the MDL–digital technology relationship to gain a better understanding of the conditions under which MDL has a positive impact on the use of digital technologies. Thus, we investigate three moderators (i.e., the manager's age, education, and gender), which enables us to gain a deeper understanding of the managerial factors that impact the relationship between MDL and the use of digital technologies. Third, we explain the mechanism through which MDL influences a firm's digital transformation. In particular, we add to the digitalization literature (e. g., Chen & Tian, 2022; Kohtamäki et al., 2021; Ostmeier & Strobel, 2022) by highlighting that usage of digital technologies is a mediating mechanism of this relationship.

The paper proceeds as follows. It first introduces the research model to theoretically ground the study and develop the hypotheses. Next, we discuss the research design and follow it with an explanation of our data analysis and results. In the concluding section, we discuss the findings and their implications.

2. Theoretical background and hypotheses

2.1. Digital transformation

In recent years, digital transformation has emerged as an important phenomenon (Kozanoglu & Abedin, 2021; Li et al., 2018). It is an organizational improvement process that triggers changes through a combination of computing, information, communication, and connectivity technologies (Vial, 2019). Digital transformation depends on digital technologies, such as artificial intelligence, 4.0 machines, blockchain technology, big data analytics, and the IoT (Pelletier & Cloutier, 2019; Ulas, 2019), to increase SMEs' competencies of openness, inclusiveness, and generativity (Appio et al., 2021). Digital transformation is thus considered a powerful tool that improves organizational design, adopts innovative practices, designs new business models, and establishes value creation processes (Cenamor et al., 2019).

The growing importance of digital transformation has become a strategic imperative for managers (Singh & Hess, 2017), and as a result, so has the integration and exploitation of digital technologies (Cannas, 2021; Moeuf et al., 2018). In this regard, research suggests that SMEs can develop their capabilities and practices through digital transformation (Matarazzo et al., 2021). For example, it has been found that the integration of digital technologies into business models improves innovativeness (Bouwman et al., 2019). In addition, it has been suggested that dynamic capabilities, including strategic agility, digital marketing, and customer centrality, are vital in enabling SMEs' digital transformation (Matarazzo et al., 2021; Peter et al., 2020; Troise et al., 2022).

Although organization-level capabilities and practices are vital, research has, to date, broadly overlooked the micro-level elements (i.e., individuals) that are strategically important for SMEs' digital transformation efforts (Santoro et al., 2020; Zimmermann et al., 2020). In fact, drawing on Coleman's (1990) bathtub framework for macro--micro-macro-level interactions, micro-foundation research has provided theoretical foundations for understanding the development of capabilities on the organizational level (i.e., the macro level) by mechanisms on the individual level (i.e., the micro level) (Abell et al., 2008; Felin & Foss, 2005). Scholars have argued that organizational changes are rooted in the actions and interactions of individuals (Felin et al., 2015; Foss, 2010). Specifically, micro-foundations theorists look beyond the organizational drivers to ascertain how lower-level drivers, in other words, the "actors, processes and/or structures" (Felin et al., 2012, p. 1353), shape the actions of employees to promote digital transformation for SMEs (Felin & Foss, 2005).

Micro-foundations "are not a theory, per se, but rather a movement and way of thinking that has spread across a broad array of macro theories" (Felin et al., 2015, p. 577). The micro-foundations perspective emphasizes individual actors (including the competencies and practices of managers) as drivers of SMEs' digital transformation (Felin et al., 2015). Therefore, in line with the micro-foundations perspective, we argue that MDL is a crucial capability that can enable digital transformation in SMEs. More importantly, we suggest that the usage of digital technologies mediates the relationship between MDL and digital transformation. Also, we posit that the impact of MDL on the usage of digital technologies is contingent on managerial attributes, including gender, education, and age. These arguments are summarized in our conceptual model

in Fig. 1.

2.2. Digital literacy and usage of digital technologies

Digital literacy refers to "the ability to understand and use information in multiple formats from a wide variety of sources when it is presented via computers", particularly through the use of the internet (Pool, 1997, p. 6). It involves a variety of an individual's cognitive, emotional, and sociological skills that are required to function effectively in a digital environment (Martin & Madigan, 2006). According to Vuorikari et al. (2016), MDL includes five key skill areas: information literacy, interaction and collaboration, digital content creation, safety, and problem solving.

Information literacy concerns knowledge around browsing, searching, and filtering data and digital content; interaction and collaboration relates to communicating through digital tools and cooperating with other organizational members and external networks; digital content creation refers to the ability to develop and integrate digital content, as well as to respect copyright and licenses; safety capabilities aim to protect devices, personal data, privacy, health and well-being, and the environment; and problem solving aims to solve technical problems, as well as to identify technological responses and digital competence gaps. In technologically intense environments, these skills are labelled as "21st century skills" (van Laar et al., 2017) and can have a wider impact on managers' usage of digital technologies.

MDL represents the summary of skills, knowledge, and awareness that managers need to perform tasks using digital technologies like the IoT, big data analytics, artificial intelligence, and so on (Scuotto et al., 2021). Especially in the context of SMEs where the use of digital technologies is slow (Adomako et al., 2021), MDL helps firms adapt to the changing technological environment (Rialti et al., 2019). Managers confident in their own digital technologies in performing complex job activities (Neumeyer & Liu, 2021). For example, by using interaction and collaboration skills, digitally literate managers are more likely to engage in organizational activities through digital technologies.

Also, problem solving skills can enable such managers to use digital technologies in order to communicate with colleagues and customers or resolve issues more efficiently. Therefore, developing such digitally enhanced skills promotes a digital mindset and shapes managerial pathways to use digital technologies in daily work routines (Cetindamar et al., 2021; Cetindamar & Phaal, 2021). In addition, MDL facilitates the absorptive capacity of managers to adapt to new digital technologies, as well as to assimilate and recombine new digital skills that enable the effective utilization of digital technologies (Mohammadyari & Singh, 2015; Neumeyer et al., 2021). Thus, we argue that:

H1: Managers' digital literacy is positively associated with their usage of digital technologies in SMEs.

2.3. Moderating role of managerial attributes

In addition to H1, we argue that managerial attributes play an important moderating role in the association between MDL and usage of digital technologies. Often, SMEs are supportive of digitalization, but managers might not be willing to improve MDL and adopt digital technologies due to psychological and cognitive barriers (Singh et al., 2020). As such, understanding managerial attributes in the relationship between MDL and usage of digital technologies is imperative to drive digital transformation in SMEs (Bi et al., 2019). For the purpose of this study, managerial attributes are those personal characteristics that may affect usage of digital technologies. Following previous studies (Francioni et al., 2015; Marconatto et al., 2021; Tocher & Rutherford, 2009), this study considers the attributes of gender, education, and age.

It is somewhat surprising that gender has received little attention in digitalization literature, despite its significance in psychology and organizational behavior studies (Kidder, 2002; Shan et al., 2019; Shockley et al., 2017). As the proportion of females in the workforce is gaining prominence in SMEs (Ruiz-Jiménez & Fuentes-Fuentes, 2016), particularly in emerging markets (Salloum et al., 2019), it is important to consider the effect of gender on the relationship between MDL and usage of digital technologies. Female managers have a different attitude towards changes in the technological environment, which has its own particular effect on the link between MDL and usage of digital technologies. Female managers defined attack a more proactive approach, too, compared to their male counterparts (Segovia-Pérez et al., 2019; Wang et al., 2019). They also tend to favor digital technologies, given their increasing participation in the field of computer science (Drabowicz, 2014).

In addition, the use of digital technologies has led to work becoming flexible (Grönlund & Oun, 2018). This offers both opportunities and challenges for female managers in terms of balancing work and family life. Female managers may adopt digital technologies to improve their work outcomes while still meeting their family responsibilities. For example, research has shown that female managers tend to use digital technologies to schedule work and manage their family duties (Roy, 2016). Therefore, female managers are more likely to be highly digitally literate, enabling them to put new technologies into practice (Ferreira et al., 2019). Thus, it is hypothesized that:

H2a. The association between managers' digital literacy and usage of digital technologies is moderated by a manager's gender, such that

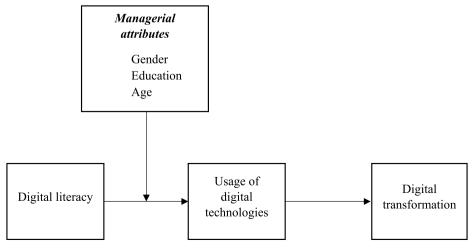


Fig. 1. Conceptual framework of the study.

N. Zahoor et al.

the relationship is stronger for female managers than for male managers.

Further, we argue that managers' education moderates the association between MDL and usage of digital technologies. First, a manager's education level translates into greater information-processing capacity (Dollinger, 1984). A high level of education denotes elevated levels of open-mindedness, tolerance of ambiguity, and integrative complexity (Schroder et al., 1967). Second, highly educated managers tend to be less risk averse and better informed about the competitive market environment (Gaio et al., 2022). They are more open to emerging opportunities and to adopting technologies in SMEs (Jafari-Sadeghi, Garcia-Perez, et al., 2021; Scuotto et al., 2021).

Therefore, it can be argued that highly educated managers are better able to translate their digital literacy skills into usage of digital technologies. Third, highly educated managers are more likely to have enhanced digital absorptive capacity (Berrill et al., 2020), facilitating digital skills development and usage of digital technologies to complete work-related tasks. As Elena-Bucea et al. (2021) argued, "Education can be the turning point for the digital divide, overcoming the ICT complexity, making the difference when individuals are faced with ICT, providing the opportunities to achieve digital dividends" (p. 1010). A higher education level helps managers deal with ICT-related challenges and develop digital skills that are required to use digital technologies. Finally, highly educated managers are better able to identify opportunities and absorb new information, as well as to generate technological ideas at a faster rate (Lee & Hallak, 2018). Education therefore equips managers to develop their digital literacy and accordingly to use complex technologies for interaction, communication, and task completion. Thus, we suggest that education level reinforces the positive effect of digital literacy on usage of digital technologies, that is - a positive moderating role for a manager's education level. Therefore, the following hypothesis is proposed:

H2b. The positive association between managers' digital literacy and usage of digital technologies is moderated by a manager's level of education, such that the relationship is stronger at a higher educational level than at a lower one.

In terms of a manager's age, the decrement theory of aging suggests that physical and cognitive change co-occur with age (Giniger et al., 1983). These changes can adversely affect a manager's learning efforts and coping resources, and therefore lead to weaker MDL/usage of digital technologies' relationship with increasing age. Thus, based on this perspective, MDL is expected to have a weaker effect on usage of digital technologies among older managers, relative to their younger counterparts, due to the reduced coping and learning mechanisms among the former (Fasbender et al., 2021). Older managers become less competent and often reluctant to learn new technologies; this can reduce their usage of digital technologies (Soluk et al., 2021). In contrast, younger managers are more likely to have grown up in a digital environment that was considerably more complex and heterogenous (Choi et al., 2020). Therefore, younger managers tend to be more digitally skilled and better able to use digital technologies for performing work tasks (Nadkarni & Prügl, 2021; Oggero et al., 2020). In fact, young, digitally literate managers are at the forefront of using digital technologies, as they "can try any tool and play around with it" (Dittes et al., 2019, p. 660). Hence, MDL should be effective for promoting and facilitating the use of digital technologies among younger managers, compared to older ones. The above arguments lead to the following hypothesis:

H2c. The positive relationship between managers' digital literacy and their usage of digital technologies is moderated by a manager's age, such that the relationship is stronger for younger managers compared to older ones.

2.4. Mediating role of usage of digital technologies

We further argue that MDL leads to digital transformation via the usage of digital technologies. Stated differently, the usage of digital technologies serves as an intervening variable that mediates the relationship between MDL and organizational digital transformation. While MDL prepares managers to exploit emerging technologies, the actual usage of MDL converts digital literacy into digital transformation (Brock & von Wangenheim, 2019; Gfrerer et al., 2020). MDL encourages managers to embrace digital transformation in SMEs as an opportunity (Cannas, 2021; Matarazzo et al., 2021).

However, merely possessing digital literacy is not sufficient to promote digital transformation; rather, managers need to exploit their digital skills in their job by using digital technologies (e.g., artificial intelligence, data analytics, blockchain), thereby creating a positive attitude towards these technologies in SMEs, which will, in turn, facilitate digital transformation (Ghobakhloo & Ching, 2019). Digitally literate managers possess the skills that allow them to make critical and creative use of ICT in order to manage the digital transformation of their SME. Studies support that what constitutes digital skills at an individual level in SMEs involves skills, attitudes, and knowledge necessary to exploit technologies and address technological problems to the greatest extent possible (Scuotto et al., 2021; Sousa & Rocha, 2019).

With roots in the bathtub model, the micro-foundations perspective suggests that individual-level skills support routines that, in turn, translate into change at the organizational level and in business processes (Felin et al., 2012; Foss, 2010). As such, it can be argued that digital transformation is influenced by micro-foundational skills and activities in SMEs. Specifically, MDL at the individual level serves as a key enabler to develop new business models for digital transformation through the use of digital technologies (AlNuaimi et al., 2022; Verhoef et al., 2021). The efficient usage of digital technologies encourages managers to close the technological loop in SMEs and redesign internal structures to implement digitalization (Chaudhuri et al., 2022). Also, managers using digital technologies often see potential for organizational growth, which in turn facilitates technology implementation initiatives within SMEs (Adomako et al., 2021; Matarazzo et al., 2021). Digital literacy enables managers to use digital technologies ranging from basic communication tools (e.g., messaging tools or email) to complex data analytics tools for informed decision-making that can in turn shape an increasingly digital environment within SMEs. This discussion leads us to hypothesize that:

H3. The usage of digital technologies mediates the relationship between managers' digital literacy and digital transformation in SMEs.

3. Methodology

3.1. Research context

The hypothesized paths were tested using a sample of SMEs operating in the UAE. We focused on SMEs in the UAE for a number of reasons. First, like other emerging markets, the UAE is a fast-growing economy with high development potential. The country has witnessed growth in non-oil sectors like tourism, real estate, aviation, and manufacturing, which have increased the country's economic diversification.

According to the Dubai Statistics Centre (2018), the unemployment rate in Dubai was just 0.5 % in 2018, the second lowest rate across the world. Moreover, the gross domestic product of UAE was \$421.14 billion and its growth rate 1.60 % in 2019 (Trading Economics, 2019). This makes the country an interesting context for the study. Second, as a mixed free economy, the UAE has developed internet and media zones that offer venture establishment with a hundred percent ownership. As such, the country has witnessed growth in privately-owned SMEs. In Dubai, SMEs account for 95 % of businesses, contributing 40 % of the nation's GDP and employing 42 % of the workforce (UAE, 2021). Third, SMEs in the UAE have increased their emphasis on digital transformation (Cabral, 2021; Nasri, 2020). They have realized that to survive and compete in dynamic marketplaces it is vital to adopt digital technologies, including e-commerce, social media, search engine optimization, data analytics, operating business logistics, and application services. As Mohammed Alabbar, founder of Emaar Properties and Noon.com, said: "If you are not able to dream, you'll never do it. The pandemic taught us that we will never stop and we will never close" (Cabral, 2021). Thus, it is vital to understand how managerial abilities and characteristics drive the process of digital transformation in SMEs based in the UAE.

3.2. Sampling and data collection

We developed the sampling frame of the study from the commercial directory of the Dubai Chamber of Commerce and Industry (DCCI, 2018–19). To be eligible to participate in the study, the firms had to meet the following criteria: (1) have<250 employees; (2) be independent entities that are not part of a bigger group; and (3) the contact details of managers/employees had to be fully available. We identified 450 firms based on our selection criteria. Given the accuracy and scarcity associated with databases in developing countries (Assadinia et al., 2019; Nakos et al., 2019), we contacted all 450 firms to evaluate their eligibility, find key information, and elicit their permission; 368 agreed to participate in the study. We contacted the chief executive officers (CEOs) of the 368 firms and sent them a questionnaire, using drop-off and collection survey instrument administration procedures. The survey was administered in the English language, as this is the most commonly used business language in the UAE. 161 SMEs returned filledin questionnaires to us. We discarded three incomplete responses and used the remaining 158 to examine our hypotheses. This represents a 42.93 % response rate. Sample characteristics of the participant SMEs are summarized in Table 1.

3.3. Measures

The measurements of the study variables were adapted from the previous literature. All the multi-item scales were measured using a seven-point Likert scale. The seven-point Likert scale provides flexibility to respondents to describe their opinions and lessen range restrictions (Allen & Seaman, 2007), thus allowing for more skewness compared to

Table 1

Firm characteristics.

Key characteristics	Range	%
Firm size (number of employees)	10–50	38.61
	51-100	30.38
	101–250	31.01
Firm age (years)	1–3	15.19
	4–9	55.06
	10–16	29.75
Industry	Industrial equipment	27.20
	Chemicals/petrochemicals	27.80
	Tourism	15.20
	Real estate	10.80
	Marketing and advertising	10.10
	Food, beverage, and consumer goods	6.30
	Pharmaceutical	2.50
Gender	Male	55.06
	Female	44.94
Education	High school	14.56
	Higher national diploma	32.28
	Bachelor's degree	33.54
	Postgraduate degree	19.62
Manager's age (years)	26–35	38.61
	36–45	29.11
	46–55	18.35
	> 56	13.92

the five-point Likert scale (de Winter & Dodou, 2010). The reliability and validity estimates of our study measures are provided in Table 2.

MDL is a skill consisting of the ability of a manager to work with digital technologies in order to process and retrieve information (Cetindamar et al., 2021; Mohammadyari & Singh, 2015). It was first measured using a multi-dimensional construct developed by Vuorikari et al. (2016). The scale consists of five dimensions, including information literacy, interaction and collaboration, digital content creation, safety, and problem solving. Information literacy among our sample was measured using three items to evaluate the manager's ability to browse, to evaluate, and to manage data, information, and digital content. Four

Table 2

Constructs and details of measures	Standardized factor loadings
Digital literacy	
Information literacy: $\alpha = 0.89$; $CR = 0.89$; $AVE = 0.73$ I am confident in	
browsing, searching and filtering data, information and digital content	0.88
evaluating data, information and digital content	0.86
managing data, information and digital content	0.81
Interaction and collaboration: $\alpha = 0.92$; CR = 0.91; AVE I can	
interact through digital technologies	0.85
share through digital technologies	0.93
engage in citizenship through digital technologies collaborate through digital technologies	0.84 0.77
Digital content creation: $\alpha = 0.89$; CR = 0.88; AVE = 0.7	
I can	
develop digital content	0.78
integrate and re-elaborate digital content	0.89
respect copyright and licenses	0.85
Safety: $\alpha = 0.92$; $CR = 0.91$; $AVE = 0.71$	
I am aware of	
protecting devices	0.74
protecting personal data and privacy	0.84
protecting health and well-being	0.91
protecting the environment	0.87
Problem solving: $\alpha = 0.93$; $CR = 0.93$; $AVE = 0.77$ I am able to	
solve technical problems	0.85
identify needs and technological responses	0.93
creatively use digital technologies	0.87
identify digital competence gaps	0.85
Usage of digital technologies: $\alpha = 0.92$; CR = 0.90; AVI At work, I often use	E = 0.61
digital technologies to contact other people for my work.	0.70
digital technologies to communicate with colleagues or customers in my daily work.	0.90
In terms of frequency, I use digital technologies in my daily work to	0.83
ask questions.	0.85
answer questions.	0.72
share files.	0.70
work-related socialization.	
Digital transformation: $\alpha = 094$; CR = 0.94; AVE = 0.7	5
Our firm is increasingly digitally interconnected with stakeholders (e.g., customers, suppliers, and partners).	0.79
Digital business transformation increasingly pervades and interconnects all areas of our firm.	0.91
Our business processes along the entire value chain are increasingly digitally interconnected.	0.94
Our firm uses digital technologies to promote products and attract customers.	0.87
Our firm uses digital technologies to handle business	0.80
transactions. Fit Statistics: $\chi^2/df = 1.16$; RMSEA = 0.03; SRMR = 0.03; NI = 0.98.	FI = 0.94; NFI = 0.94; CFI

Notes: α = Cronbach Alpha; CR = Composite reliability; AVE = Average variance extracted; NFI = normed fit index; CFI = comparative fit index; RMSEA = root mean square error approximation; SRMR = standardized root mean squared.

items were used to measure interaction and collaboration in terms of sharing, engaging, and collaborating through digital technologies. Three items were used to measure digital content creation. Safety was assessed using four items capable of capturing the ability to protect devices, data and privacy, health and well-being, and the environment. Finally, problem solving evaluated the ability to solve technical problems, identify needs and technological responses, creatively use digital technologies, and identify digital competence gaps using four items.

Usage of digital technologies is defined as the frequency of using knowledge management systems at work for communication and socialization (Davison et al., 2013; Wong et al., 2016). We operationalized usage of digital technologies by adapting the scale from Ou and Davison (2011). Six items were used – to determine the frequency of digital technology usage to contact other people at work, communicate with colleagues, ask questions, answer questions, share information, and assess socialization related to work.

Digital transformation refers to a change in how digital technologies are employed in firms to develop new digital business models that help create more value for firms (AlNuaimi et al., 2022; Verhoef et al., 2021). The digital transformation was captured on a five-item scale adapted from prior research (Martínez-Caro et al., 2020; Racela & Thoumrungroje, 2020). The scale explored how digital transformation had impacted businesses in connecting with stakeholders, promoting products, attracting customers, and handling business transactions.

Gender was measured as a dummy variable and was assessed as follows: 0 = male and 1 = female (Fritz & van Knippenberg, 2018). Education was captured as follows: 1 = high school, 2 = higher national diploma, 3 = bachelor's degree, and 4 = postgraduate degree (Adomako & Nguyen, 2020). The manager's age was captured using the age of each respondent (in years) and was logarithm transformed.

We controlled for firm size, firm age, and industry to account for their effects on dependent variables. *Firm size* was measured using the number of employees and *firm age* was captured using the number of years since a firm was founded. To correct for skewness, we used the logarithm transformation of firm size and firm age. *Industry* was categorized into seven groups, including industrial equipment, chemicals/ petrochemicals, tourism, real estate, marketing and advertising, food, beverage, and consumer goods, and pharmaceuticals.

3.4. Bias assessment

We assessed the non-response bias by comparing early and late respondent groups. The results of a *t*-test for the demographics and the main variables of the study indicated no significant difference between the two respondent groups (Armstrong & Overton, 1977). Hence, non-response bias was concluded not to have had any influence on our study results.

Given the cross-sectional nature of our study, common method bias emerged as a potential problem. Therefore, we followed ex-ante procedural remedies by counter-balancing the order of questions, ensuring respondents of confidentiality and anonymity, and avoiding doublebarreled questions (Podsakoff et al., 2003). We also conducted ex-post statistical tests to check for potential common method bias. Specifically, we estimated three models using confirmatory factor analysis (CFA): Model 1, wherein a method-only model was estimated by loading all items on a single latent construct ($\chi 2/df = 5.53$; RMSEA = 0.20; SRMR = 0.19; CFI = 0.39; NFI = 0.32); Model 2 estimated a trait-only model by loading each item onto its respective latent construct ($\chi 2/df = 1.16$; RMSEA = 0.03; SRMR = 0.03; CFI = 0.98; NFI = 0.94); and Model 3 estimated a method-and-trait model by adding a common factor and linking with the items in Model 2 ($\chi 2/df = 1.12$; RMSEA = 0.03; SRMR = 0.03; CFI = 0.99; NFI = 0.94). A comparison of the three models suggested that Model 2 and Model 3 were superior to Model 1, whereas Model 3 was not found to be substantially better than Model 2. Thus, we concluded that common method bias did not pose a problem in this study.

4. Analyses and results

4.1. Validity and reliability assessment

Confirmatory factor analysis (CFA) was used to determine the reliability and validity of constructs in the AMOS (28.0) statistical package. We used the maximum likelihood estimation method. The results of the measurement model suggest a good model fit: $\gamma 2/df = 1.16$; RMSEA = 0.03; SRMR = 0.03; CFI = 0.98; NFI = 0.94. Cronbach's alpha and composite reliability were used to determine the measures' reliability. As shown in Table 2, the values of Cronbach's alpha and composite reliability exceeded the recommended threshold of 0.70 and 0.60 respectively, thus confirming the reliability of measures (Kline, 2015). Further, all the loading factors were positive and significant in support of the convergent validity of measures (Hair et al., 2018). The discriminant validity was assessed by comparing the squared average variance extracted (AVE) and inter-construct correlations (Fornell & Larker, 1981). The results in Table 3 show that the squared AVE for each construct was greater than the corresponding inter-construct correlation. Also, in line with Anderson and Gerbing (1988), the chi-square difference results indicated a significant difference between constrained and unconstrained models ($\Delta \gamma 2(1) \ge 2.75$, p < 0.05). Thus, the results confirm the discriminant validity of the study constructs. The descriptive statistics and inter-constructs correlations are also provided in Table 3.

4.2. Structural model estimation

Having established the reliability and validity of the constructs, the structural equation model (SEM) was estimated to test hypotheses using the maximum likelihood estimation method in the AMOS (28.0) statistical package. There are a number of benefits of using SEM. First, digital transformation involves a series of interconnected skills and processes (as shown in Fig. 1) that make the relationship between variables more complex. As such, simple regression analysis techniques like logistic regression and ANOVA might not help to estimate the model (Tabachnick et al., 2007). Second, while traditional methods only involve observed variables, SEM considers both observed and unobserved measurements. Using SEM, the researchers can estimate measurement errors in the data (Hair et al., 2018). Third, SEM is a broadly accepted, useful technique to test contingent and indirect effects (Bagozzi & Yi, 2012).

We used the multiplicative approach to test the moderating effects. Before conducting the analysis, we mean-centered the variables involved in the interaction analyses (Aiken et al., 2003). Specifically, we created three interaction terms: (1) digital literacy \times gender; (2) digital literacy \times education; and (3) digital literacy \times age. To further account for multicollinearity, the variance inflation factors (VIF) were calculated, which were well below the threshold value of 10, indicating that multicollinearity was not an issue in the analysis (Aiken et al., 2003).

Hypothesis 1 argues that MDL is positively related to the use of digital technologies. As shown in Table 4, MDL is positively and significantly related to the use of digital technologies ($\beta = 0.23$; p < 0.01), thus supporting Hypothesis 1.

The study argues in Hypothesis 2a that gender moderates the effect of MDL on usage of digital technologies, such that the relationship is more positive for females than males. We found support for Hypothesis 2a, as the interaction term between MDL and gender is positive and significant ($\beta = 0.17$; p < 0.05), suggesting that high levels of MDL improve the usage of digital technologies for female managers compared to male managers. We argue in Hypothesis 2b that the effect of MDL on the usage of digital technologies is moderated by education. The interaction term between MDL and education is positive and significant ($\beta = 0.19$; p < 0.01). Our findings indicate that the beta coefficient for the impact of education on the association between managers' digital literacy and usage of digital technologies is moderated by a manager's

Variables	Mean	S.D.	1	2	3	4	5 2	9	7	8	6	10	11	12	13
1. Firm size [#]	1.80	0.30	1												
2. Firm age [#]	0.86	0.24	0.32^{***}	1											
3. Industry [†]	I	I	-0.04	-0.09	1										
4. Gender [†]	I	I	0.01	0.09	-0.19^{*}	1									
5. Education [†]	I	I	-0.03	0.10	-0.01	0.23^{**}	1								
6. Manager's age [#]	1.61	0.11	-0.01	-0.06	-0.11	-0.19*	-0.36^{***}	1							
7. Information literacy	5.18	1.31	-0.08	-0.08	0.06	0.08	0.24^{**}	-0.23^{**}	0.85						
8. Interaction and collaboration	5.00	1.43	-0.10	-0.04	-0.08	0.19^{*}	0.15	-0.23^{**}	0.20^{*}	0.85					
9. Digital content creation	4.52	1.56	-0.04	0.08	0.08	0.13	0.27^{**}	-0.23^{**}	0.32^{***}	0.18^{*}	0.84				
10. Safety	5.27	1.33	-0.01	0.00	-0.01	0.15	0.27^{**}	-0.33^{***}	0.35^{***}	0.23^{**}	0.20^{*}	0.85			
11. Problem solving	5.11	1.46	-0.01	0.10	-0.17*	0.19^{*}	0.26^{**}	-0.17*	0.18^{*}	0.30^{***}	0.23^{**}	0.29^{***}	0.88		
12. Manager's usage of digital technologies	5.04	1.32	0.19^{*}	0.21^{**}	0.01	0.19^{*}	0.37^{***}	-0.22^{**}	0.33^{***}	0.13	0.18^{*}	0.19^{*}	0.10	0.78	
13. Digital transformation	4.71	1.53	0.30^{***}	0.41^{***}	0.00	0.15	0.14	-0.15	0.21^{**}	-0.11	0.17^{*}	0.07	0.10	0.41^{***}	0.86

Table (

Journal of	f Business	Research	159	(2023)) 113	755

Table 4Structural model results.

Hypotheses	Independent variables	Standardized parameter estimates and t values*		
		Manager's usage of digital technologies	Digital transformation	
H1	Digital literacy	0.23** (2.89)	0.07 (0.95)	
H2a	Digital literacy \times gender	0.17* (2.05)	-	
H2b	Digital literacy × education	0.19** (2.61)	-	
H2c	Digital literacy × Manager's age	-0.29**** (-3.46)	-	
Н3	Manager's usage of digital technologies	_	0.30*** (4.08)	
	Gender	0.02 (0.29)	-	
	Education	0.23*** (3.43)	-	
	Manager's age	0.02 (0.22)	-	
	Firm size	0.18 ^{**} (2.79)	0.15* (2.01)	
	Firm age	0.11 (1.77)	0.16* (2.08)	
	Industry	0.06 (0.89)	0.04 (0.54)	
Total variance	e explained (i.e. R ²)	0.43	0.30	
Fit Statistics: $\chi = 0.98$.	2/df = 1.40; RMSEA = 0	.05; SRMR = 0.03; NFI = 0	0.94; NFI = 0.95; CFI	

Note. T-values are reported in parentheses; Significance levels: p < 0.10, p < 0.05, **p < 0.01, ***p < 0.001; abbreviations: NFI = normed fit index; CFI = comparative fit index; RMSEA = root mean square error approximation; SRMR = standardized root mean squared.

level of education, such that the relationship is stronger for managers with high levels of education (unstandardized effect = 0.76, p < 0.01) than managers with low levels of education (unstandardized effect = 0.08, p > 0.10). The effect sizes show that the higher the education, the larger the coefficient. In support of Hypothesis 2b, we found that the effect of MDL on usage of digital technologies is stronger when managers are highly educated.

We also split the data into two categories based on the education of respondents (1 = Non-IT education, 2 = IT education). Using a *t*-test, we found no differences between managers with an IT degree and those with non-IT education (*t*-value = 0.40, p = 0.40, F = 0.70). With respect to Hypothesis 2c, the findings show that the relationship between MDL and usage of digital technologies is moderated by the manager's age (β = -0.29; p < 0.001). This finding suggests that MDL is more positively related to usage of digital technologies among younger managers than older ones. Thus, Hypothesis 2c was supported.

We argue in Hypothesis 3 that the use of digital technologies mediates the relationship between MDL and digital transformation. In support of Hypothesis 3, we found that MDL is positively and significantly related to the use of digital technologies ($\beta = 0.23$; p < 0.01). In turn, the use of digital technologies positively and significantly influences digital transformation ($\beta = 0.30$; p < 0.001), whereas the direct impact of MDL on digital transformation is insignificant ($\beta = 0.07$; p > 0.10). This confirms that the path between digital literacy and digital transformation is mediated by the usage of digital technologies.

4.3. Robustness analysis

Following the recommendations of Preacher and Hayes (2008), we conducted additional analysis in PROCESS macro to test the moderating effects of managers' gender, education, and age. The results confirm that the relationship between digital literacy and usage of digital technologies is moderated by gender ($\beta = 0.71$, 95 % lower limit confidence interval (LLCI) = 0.29, 95 % upper limit confidence interval (ULCI) = 0.71), education ($\beta = 0.43$, 95 % LLCI = 0.25, 95 % ULCI = 0.76), and age ($\beta = -0.05$, 95 % LLCI = -0.07, 95 % ULCI = -0.03). These results demonstrate a similar pattern to those in SEM, thus supporting hypotheses 2a, 2b, and 2c. Following recommendations in previous studies (Aiken et al., 2003; Cohen et al., 2003), we graphically represent the

moderation effects by plotting the interactions between: (1) MDL and gender; (2) MDL and education; and (3) MDL and age. Figs. 2a, 2b, and 2c provide the graphical representation of the moderation effects. More specifically, Figs. 2a and 2b show that values above the mean values of gender (i.e., female managers) and education (highly educated managers) are associated with a stronger positive relationship between digital literacy and usage of digital technologies. Fig. 2c demonstrates that the effect of MDL on usage of digital technologies is significantly improved for younger managers compared to older ones.

To further account for the mediation effect, we used the bootstrapping technique in PROCESS macro (Preacher & Hayes, 2004). The results confirm the mediating role of managers' use of digital technologies in the relationship between MDL and digital transformation ($\beta = 0.16$, 95 % LLCI = 0.03, 95 % ULCI = 0.34), as the CI does not include zero.

5. Discussion and conclusion

Our study was designed to investigate the relationship between MDL and digital transformation through the mediating mechanism of the use of digital technologies. Using data from a sample of 158 SME managers, we established an indirect link between MDL and the likelihood to embark on digital transformation. Specifically, our finding that MDL is positively associated with the use of digital technologies sheds light on the importance of the linkage between the digital literacy of managers and the likelihood of technology usage in SMEs. By using insights from extant studies on MDL (Garzoni et al., 2020; Li et al., 2018; Neumeyer et al., 2021), our study argues that the knowledge acquired from MDL is a vital driver of digital technology usage. The second finding of this study revealed that managerial attributes (i.e., gender, age and education) moderate the relationship between MDL and the use of digital technology; this provides new evidence that managerial attributes are important moderators of the relationship between MDL and the use of digital technology. Our third finding (i.e., the use of digital technologies mediates the link between MDL and digital transformation) provides synergy of the results related to hypotheses 1 and 2 by explaining the mechanism through which MDL influences digital transformation. Collectively, these findings have important implications for theory development in terms of improving our understanding of the role of MDL in digital transformation.

5.1. Theoretical implications

This study contributes to the existing literature in three ways. First, our findings expand our understanding of the impact of MDL in facilitating digital technology usage. This is important, given that digital literacy literature has predominantly focused on barriers to technology adoption (Duan et al., 2002; Neumeyer et al., 2021). Particularly, literature on digital literacy has yet to examine outcomes such as digital technology usage and digital transformation. In contrast, our study expands our knowledge by highlighting MDL as a driver of digital transformation. Not only do we propose the effect of MDL on digital transformation, we also explain the mechanism through which MDL influences digital transformation in SMEs. This extension contributes to digitalization literature (Amankwah-Amoah et al., 2021; Bartikowski et al., 2018; Kraus et al., 2021). In this way, we further efforts towards a solid understanding of MDL, something that has been called for in extant literature (Bartikowski et al., 2018; Roth et al., 2013).

Second, given that our sample comes from SME managers, our findings contribute to digital transformation literature by showing that the use of digital technology is a mediator of the relationship between MDL and digital transformation in SMEs. Extant research using SME managers is quite limited. Our study shows that MDL is critical for SMEs' digital transformation through digital technology usage.

Third, this study improves our understanding of the boundary conditions of the effect of MDL. Although existing digitalization literature has examined the role of digital literacy (e.g., Cetindamar et al., 2021; Kozanoglu & Abedin, 2021; Mohammadyari & Singh, 2015), it has yet to explain the conditions under which MDL is effective in driving technology usage. Our study adds to the existing digitalization literature (Cui et al., 2021; Yu et al., 2017) by highlighting three conditions under which MDL could drive technology usage. In particular, our findings of the moderating hypothesis show that managers' gender, age, and education are boundary conditions of MDL.

Finally, digitalization in emerging economies remains extremely under-researched (Caputo et al., 2021), particularly for countries from the Middle East. The UAE as an emerging market is, therefore, an interesting context in which to study the digital transformation of SMEs. The UAE context is significantly different from developed countries in terms of economic, financial, and infrastructure development. This suggests that our dependent variable, digital transformation, is appropriate for our study context.

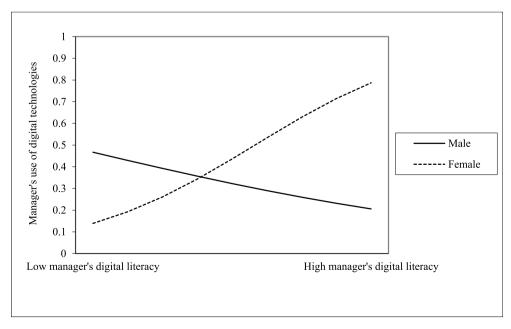


Fig. 2a. Moderating impact of gender.

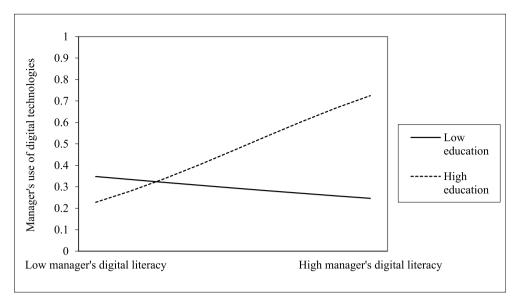


Fig. 2b. Moderating impact of education.

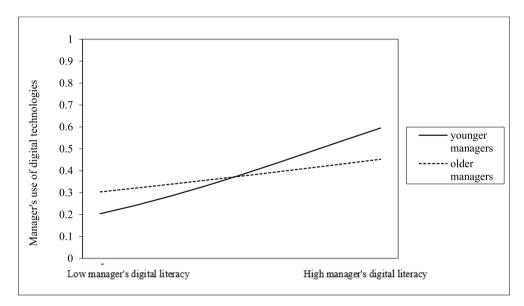


Fig. 2c. Moderating impact of manager's age.

5.2. Practical implications

Given the fact that individual-level factors drive digital transformation in SMEs, it is not appropriate for SMEs to focus only on developing organizational resources and capabilities. Instead, SMEs must extend their efforts to managerial competencies and practices in order to embrace technological change and transform organizational structures. Specifically, SMEs need to invest resources to develop MDL in order to be prepared for challenges (such as COVID-19). While managers can at times show a high level of digital literacy with respect to using digital technologies, they may nevertheless lack the experience of contextualizing it within their organization. In this regard, SMEs should provide appropriate training and experiential mental opportunities to managers to help them become digitally competent. Also, managers should be committed to self-learning and organizational training efforts for using digital technologies, as well as enabling digital transformation. This is particularly relevant for male managers, as our findings suggest that male managers - as compared to their female counterparts - are reluctant to exploit MDL for usage of digital technologies.

Further, we found that the relationship between MDL and usage of digital technologies is moderated by the managerial attributes of gender, education, and age. This suggests that SMEs must consider the attributes of their managers when seeking digital transformation. For example, younger female managers with a high education level are better able to exploit their digital literacy for using digital technologies to perform job duties and interact with colleagues or networks. Therefore, SMEs should pay attention to recruiting young talent, encouraging gender diversity, and promoting the educational attainment of managers who can make better use of digital technologies and ultimately drive digital transformation.

6. Limitations and future research directions

Along with its significant contributions, our study has a number of limitations that warrant future scholarly attention. First, our study collected cross-sectional data from single respondents. Future studies could use longitudinal financial data to estimate an overall research model. This approach could help researchers to develop causality. Second, our data stem from SMEs operating in the UAE (i.e., an emerging market) and our findings are contingent on the particularities of this market context. While we controlled for these particularities in our research model, future studies could consider how internal or external contingencies act as boundary conditions amongst the microfoundations of digital transformation. Relatedly, attention could be directed to comparative studies by exploring relationships in the context of two or more emerging economies with dissimilar infrastructural and cultural systems. Third, our study emphasized micro-foundations and considered MDL, usage of digital technologies, and managerial attributes as determinants of SMEs' digital transformation. There might be other moderating and mediating mechanisms that future studies could consider - for example, the behavioral integration of managers who can drive explorative and exploitative ICT capabilities for digital transformation (Venugopal et al., 2020). Also, researchers could consider the dynamic managerial capabilities (e.g., sensing, seizing, and transformation) and decision-making approaches that might promote digital vision in SMEs (Degbey & Pelto, 2021; Jafari-Sadeghi, Amoozad Mahdiraji, et al., 2021).

Finally, managerial cognitive capabilities and managerial experience (Ferraris et al., 2022) can be important micro-foundational determinants that are likely to moderate the association between managers' digital literacy and usage of digital technologies. Thus, we call for future research to investigate how managerial cognitive capabilities and managerial experience could serve as moderators of the link between managers' digital literacy and usage of digital technologies.

CRediT authorship contribution statement

Nadia Zahoor: Data curation, Writing - original draft, Visualization, Investigation, Validation, Formal analysis, Methodlogy, Resources. Anastasios Zopiatis: Writing – review & editing, Project administration, Software. Samuel Adomako: Conceptualization, Writing - original draft, Writing - review & editing, Supervision, Methodology, Project administration, software. Grigorios Lamprinakos: Writing – review & editing, Project administration.

Declaration of Competing Interest

The authors declare that they have no known competing financial interests or personal relationships that could have appeared to influence the work reported in this paper.

References

- Abell, P., Felin, T., & Foss, N. (2008). Building micro-foundations for the routines, capabilities, and performance links. *Managerial and Decision Economics*, 29(6), 489–502.
- Adomako, S., Amankwah-Amoah, J., Tarba, S. Y., & Khan, Z. (2021). Perceived corruption, business process digitization, and SMEs' degree of internationalization in sub-Saharan Africa. *Journal of Business Research*, 123, 196–207.
- Adomako, S., & Nguyen, N. P. (2020). Human resource slack, sustainable innovation, and environmental performance of small and medium-sized enterprises in sub-Saharan Africa. Business Strategy and the Environment, 29(8), 2984–2994.
- Aiken, L. S., West, S. G., Pitts, S. C., Baraldi, A. N., & Wurpts, I. C. (2003). Multiple linear regression. In J. A. Schinka, W. F. Velicer, & I. B. Weiner (Eds.), Handbook of Psychology, John Wiley & Sons Inc.
- Alcácer, J., Cantwell, J., & Piscitello, L. (2016). Internationalization in the information age: A new era for places, firms, and international business networks? *Journal of International Business Studies*, 47(5), 499–512.
- Allen, I. E., & Seaman, C. A. (2007). Likert scales and data analyses. Quality Progress, 40 (7), 64–65.
- AlNuaimi, B. K., Kumar Singh, S., Ren, S., Budhwar, P., & Vorobyev, D. (2022). Mastering digital transformation: The nexus between leadership, agility, and digital strategy. *Journal of Business Research*, 145, 636–648.
- Amankwah-Amoah, J., Khan, Z., Wood, G., & Knight, G. (2021). COVID-19 and digitalization: The great acceleration. *Journal of Business Research*, 136, 602–611.
 Anderson, J. C., & Gerbing, D. W. (1988). Structural equation modeling in practice: A

review and recommended two-step approach. *Psychological Bulletin*, 103(3), 41

Appio, F. P., Frattini, F., Petruzzelli, A. M., & Neirotti, P. (2021). Digital Transformation and Innovation Management: A Synthesis of Existing Research and an Agenda for Future Studies. *Journal of Product Innovation Management*, 38(1), 4–20.

- Armstrong, J. S., & Overton, T. S. (1977). Estimating nonresponse bias in mail surveys. *Journal of Marketing Research*, 14(3), 396–402.
- Assadinia, S., Kadile, V., Gölgeci, I., & Boso, N. (2019). The effects of learning orientation and marketing programme planning on export performance: Paradoxical moderating role of psychic distance. *International Small Business Journal*, 37(5), 423–449.
- Baber, H., Fanea-Ivanovici, M., Lee, Y.-T., & Tinmaz, H. (2022). A bibliometric analysis of digital literacy research and emerging themes pre- and during the COVID-19 pandemic. *Information and Learning Sciences*, 123(3/4), 214–232.
- Bagozzi, R. P., & Yi, Y. (2012). On the evaluation of structural equation models. Journal of the Academy of Marketing Science, 14(1), 33–46.
- Bartikowski, B., Laroche, M., Jamal, A., & Yang, Z. (2018). The type-of-internet-access digital divide and the well-being of ethnic minority and majority consumers: A multi-country investigation. *Journal of Business Research*, 82, 373–380.
- Berrill, J., O'Hagan-Luff, M., & van Stel, A. (2020). The moderating role of education in the relationship between FDI and entrepreneurial activity. *Small Business Economics*, 54(4), 1041–1059.
- Bi, R., Davison, R., & Smyrnios, K. (2019). The Role of Top Management Participation and IT Capability in Developing SMEs' Competitive Process Capabilities. *Journal of Small Business Management*, 57(3), 1008–1026.
- Bouwman, H., Nikou, S., & de Reuver, M. (2019). Digitalization, business models, and SMEs: How do business model innovation practices improve performance of digitalizing SMEs? *Telecommunications Policy*, 43(9), Article 101828.
- Brock, J.-K.-U., & von Wangenheim, F. (2019). Demystifying AI: What Digital Transformation Leaders Can Teach You about Realistic Artificial Intelligence. *California Management Review*, 61(4), 110–134.
- Cabral, A. R. (2021). Digital transformation initiatives help entrepreneurs thrive in Dubai's business scene. *The National News*. https://www.thenationalnews.com/bus iness/economy/2021/12/16/digital-transformation-initiatives-help-entrepreneurs -thrive-in-dubais-business-scene/.
- Cannas, R. (2021). Exploring digital transformation and dynamic capabilities in agrifood SMEs. Journal of Small Business Management, 1–27.
- Caputo, A., Pizzi, S., Pellegrini, M. M., & Dabić, M. (2021). Digitalization and business models: Where are we going? A science map of the field. *Journal of Business Research*, 123, 489–501.
- Cenamor, J., Parida, V., & Wincent, J. (2019). How entrepreneurial SMEs compete through digital platforms: The roles of digital platform capability, network capability and ambidexterity. *Journal of Business Research*, 100, 196–206.
- Cetindamar, D., Abedin, B., & Shirahada, K. (2021). The Role of Employees in Digital Transformation: A Preliminary Study on How Employees' Digital Literacy Impacts Use of Digital Technologies. *IEEE Transactions on Engineering Management*, 1–12.
- Cetindamar, D., & Phaal, R. (2021). Technology Management in the Age of Digital Technologies. *IEEE Transactions on Engineering Management*, 1–9. Chaudhuri, A., Subramanian, N., & Dora, M. (2022). Circular economy and digital
- Chaudhuri, A., Subramanian, N., & Dora, M. (2022). Circular economy and digital capabilities of SMEs for providing value to customers: Combined resource-based view and ambidexterity perspective. *Journal of Business Research*, 142, 32–44. Chen, H., & Tian, Z. (2022). Environmental uncertainty, resource orchestration and
- Chen, H., & Han, Z. (2022). Environmental uncertainty, resource orcnestration and digital transformation: A fuzzy-set QCA approach. *Journal of Business Research*, 139, 184–193.
- Choi, J., Dutz, M. A., & Usman, Z. (2020). The Future of Work in Africa: Harnessing the Potential of Digital Technologies for All. World Bank Publications.
- Cohen, J., Cohen, P., West, S. G., & Aiken, L. S. (2003). Applied multiple regression/ correlation analysis for the behavioral sciences. Mahwah, NJ: Lawrence Erlbaum.
- Coleman, J. S. (1990). Foundations of social theory. Cambridge, MA: Belknap Press of Harvard University.
- Cui, Y., Jiao, H., & Zhao, G. (2021). A Heuristic for All? A Multiple Needs Approach to Fairness Heuristic Formation in Digital Transformation in Chinese Work Organizations. *IEEE Transactions on Engineering Management*, 1–13.

Davison, R. M., Ou, C. X. J., & Martinsons, M. G. (2013). Information technology to

- support informal knowledge sharing. *Information Systems Journal*, 23(1), 89–109. DCCI. (2018-19). *Commercial Directory 2018-19*. . Dubai Chamber of Commerce and Industry.
- De Winter, J. F., & Dodou, D. (2010). Five-point likert items: T-test versus Mann-Whitney-Wilcoxon (Addendum added October 2012). Practical Assessment, Research, Evaluation, 15(1), 11.
- Degbey, W. Y., & Pelto, E. (2021). Customer knowledge sharing in cross-border mergers and acquisitions: The role of customer motivation and promise management. *Journal* of *International Management*, 27(4), Article 100858.
- Deloitte Access Economics. (2016). Connected Small Businesses 2016. Available from: https://www2.deloitte.com/content/dam/Deloitte/au/Documents/Economics/ deloitte-au-economics-connected-small-businesses-google-051016.pdf.
- Dess, G. G., & Robinson, R. B., Jr (1984). Measuring organizational performance in the absence of objective measures: The case of the privately-held firm and conglomerate business unit. *Strategic Management Journal*, 5(3), 265–273.
- Dittes, S., Richter, S., Richter, A., & Smolnik, S. (2019). Toward the workplace of the future: How organizations can facilitate digital work. *Business Horizons*, 62(5), 649–661.
- Dollinger, M. J. (1984). Environmental Boundary Spanning and Information Processing Effects on Organizational Performance. Academy of Management Journal, 27(2), 351–368.
- Drabowicz, T. (2014). Gender and digital usage inequality among adolescents: A comparative study of 39 countries. *Computers & Education, 74*, 98–111.
- Duan, Y., Mullins, R., Hamblin, D., Stanek, S., Sroka, H., Machado, V., & Araujo, J. (2002). Addressing ICTs skill challenges in SMEs: Insights from three country investigations. *Journal of European Industrial Training*, 26(9), 430–441.

Elena-Bucea, A., Cruz-Jesus, F., Oliveira, T., & Coelho, P. S. (2021). Assessing the Role of Age, Education, Gender and Income on the Digital Divide: Evidence for the European Union. *Information Systems Frontiers*, 23(4), 1007–1021.

- Fasbender, U., Gerpott, F. H., & Unger, D. (2021). Give and take? Knowledge exchange between older and younger employees as a function of generativity and development striving. *Journal of Knowledge Management*, 25(10), 2420–2443.
- Felin, T., & Foss, N. J. (2005). Strategic organization: A field in search of microfoundations. Strategic Organization, 3(4), 441–455.
- Felin, T., Foss, N. J., Heimeriks, K. H., & Madsen, T. L. (2012). Microfoundations of Routines and Capabilities: Individuals, Processes, and Structure. *Journal of Management Studies*, 49(8), 1351–1374.
- Felin, T., Foss, N. J., & Ployhart, R. E. (2015). The Microfoundations Movement in Strategy and Organization Theory. Academy of Management Annals, 9(1), 575–632.
- Fernando, G. D., Jain, S. S., & Tripathy, A. (2020). This cloud has a silver lining: Gender diversity, managerial ability, and firm performance. *Journal of Business Research*, 117, 484–496.
- Ferraris, A., Degbey, W. Y., Singh, S. K., Bresciani, S., Castellano, S., Fiano, F., & Couturier, J. (2022). Microfoundations of Strategic Agility in Emerging Markets: Empirical Evidence of Italian MNEs in India. *Journal of World Business*, 57(2), Article 101272.
- Ferreira, J. J. M., Fernandes, C. I., & Ferreira, F. A. F. (2019). To be or not to be digital, that is the question: Firm innovation and performance. *Journal of Business Research*, 101, 583–590.
- Fornell, C., & Larker, D. (1981). Structural equation modeling and regression: Guidelines for research practice. *Journal of Marketing Research*, 18(1), 39–50.
- Foss, N. J. (2010). Invited Editorial: Why Micro-Foundations for Resource-Based Theory Are Needed and What They May Look Like. *Journal of Management*, 37(5), 1413–1428.
- Francioni, B., Musso, F., & Cioppi, M. (2015). Decision-maker characteristics and international decisions for SMEs. *Management Decision*, 53(10), 2226–2249.
- Fritz, C., & van Knippenberg, D. (2018). Gender and leadership aspiration: The impact of work–life initiatives. *Human Resource Management*, 57(4), 855–868.
- Gaio, C., Gonçalves, T., & Venâncio, A. (2022). Cash holdings in start-ups: The role of founder sociodemographic characteristics. *Journal of Business Research*, 139, 520-528.
- Garzoni, A., De Turi, I., Secundo, G., & Del Vecchio, P. (2020). Fostering digital transformation of SMEs: A four levels approach. *Management Decision*, 58(8), 1543–1562.
- Gfrerer, A., Hutter, K., Füller, J., & Ströhle, T. (2020). Ready or Not: Managers' and Employees' Different Perceptions of Digital Readiness. *California Management Review*, 63(2), 23–48.
- Ghobakhloo, M., & Ching, N. T. (2019). Adoption of digital technologies of smart manufacturing in SMEs. Journal of Industrial Information Integration, 16, Article 100107.
- Ghosh, S., Hughes, M., Hodgkinson, I., & Hughes, P. (2021). Digital transformation of industrial businesses: A dynamic capability approach. *Technovation*, 102414.
- Giniger, S., Dispenzieri, A., & Eisenberg, J. (1983). Age, experience, and performance on speed and skill jobs in an applied setting. *Journal of Applied Psychology*, 68(3), 469–475.
- Grönlund, A., & Öun, I. (2018). In search of family-friendly careers? Professional strategies, work conditions and gender differences in work–family conflict. *Community, Work & Family, 21*(1), 87–105.
- Hair, J. F., Black, W., Babin, B. J., & Anderson, R. E. (2018). Multivariate data analysis (Eighth edition. ed.). Andover, Hampshire: Cengage Learning EMEA.
- Hughes, P., Hughes, M., Stokes, P., Lee, H., Rodgers, P., & Degbey, W. Y. (2020). Microfoundations of organizational ambidexterity in the context of cross-border mergers and acquisitions. *Technological Forecasting and Social Change*, 153, Article 119932.
- Jafari-Sadeghi, V., Amoozad Mahdiraji, H., Bresciani, S., & Pellicelli, A. C. (2021). Context-specific micro-foundations and successful SME internationalisation in emerging markets: A mixed-method analysis of managerial resources and dynamic capabilities. *Journal of Business Research*, 134, 352–364.
- Jafari-Sadeghi, V., Garcia-Perez, A., Candelo, E., & Couturier, J. (2021). Exploring the impact of digital transformation on technology entrepreneurship and technological market expansion: The role of technology readiness, exploration and exploitation. *Journal of Business Research*, 124, 100–111.
- Kidder, D. L. (2002). The Influence of Gender on the Performance of Organizational Citizenship Behaviors. *Journal of Management*, 28(5), 629–648.
- Kline, R. B. (2015). *Principles and practice of structural equation modeling*. New York: Guilford publications.
- Kohtamäki, M., Rabetino, R., Einola, S., Parida, V., & Patel, P. (2021). Unfolding the digital servitization path from products to product-service-software systems: Practicing change through intentional narratives. *Journal of Business Research*, 137, 379–392.
- Kozanoglu, D. C., & Abedin, B. (2021). Understanding the role of employees in digital transformation: Conceptualization of digital literacy of employees as a multidimensional organizational affordance. *Journal of Enterprise Information Management*, 34(6), 1649–1672.
- Kraus, S., Schiavone, F., Pluzhnikova, A., & Invernizzi, A. C. (2021). Digital transformation in healthcare: Analyzing the current state-of-research. *Journal of Business Research*, 123, 557–567.
- Widiastuti, E., Kurniasih, R., & Martini, S. (2021). Can Digital Literacy Increase SMEs Performance? An Evidence from SMEs in Banyumas. Sustainable Competitive Advantage (SCA), 11(1).
- Lee, C., & Hallak, R. (2018). Investigating the moderating role of education on a structural model of restaurant performance using multi-group PLS-SEM analysis. *Journal of Business Research*, 88, 298–305.

- Li, L., Su, F., Zhang, W., & Mao, J.-Y. (2018). Digital transformation by SME entrepreneurs: A capability perspective. *Information Systems Journal*, 28(6), 1129–1157.
- Marconatto, D. A. B., Teixeira, E. G., Santini, F. d. O., & Ladeira, W. J. (2021). Characteristics of owners and managers in different countries: a meta-analytical investigation of SMEs' growth. Journal of Small Business and Enterprise Development, ahead-of-print(ahead-of-print).
- Martin, A., & Madigan, D. (2006). Digital literacies for learning. USA: Library Association Publishing.
- Martínez-Caro, E., Cegarra-Navarro, J. G., & Alfonso-Ruiz, F. J. (2020). Digital technologies and firm performance: The role of digital organisational culture. *Technological Forecasting and Social Change*, 154, Article 119962.
- Matarazzo, M., Penco, L., Profumo, G., & Quaglia, R. (2021). Digital transformation and customer value creation in Made in Italy SMEs: A dynamic capabilities perspective. *Journal of Business Research*, 123, 642–656.
- Matt, C., Hess, T., & Benlian, A. (2015). Digital Transformation Strategies. Business & Information Systems Engineering, 57(5), 339–343.
- Moeuf, A., Pellerin, R., Lamouri, S., Tamayo-Giraldo, S., & Barbaray, R. (2018). The industrial management of SMEs in the era of Industry 4.0. *International Journal of Production Research*, 56(3), 1118–1136.
- Mohammadyari, S., & Singh, H. (2015). Understanding the effect of e-learning on individual performance: The role of digital literacy. *Computers & Education*, 82, 11–25.
- Nadkarni, S., & Prügl, R. (2021). Digital transformation: A review, synthesis and opportunities for future research. *Management Review Quarterly*, 71(2), 233–341.
- Nakos, G., Dimitratos, P., & Elbana, S. (2019). The mediating role of alliances in the international market orientation-performance relationship of SMES. *International Business Review*, 28(3), 603–612.
- Nambisan, S. (2017). Digital Entrepreneurship: Toward a Digital Technology Perspective of Entrepreneurship. Entrepreneurship Theory and Practice, 41(6), 1029–1055.
- Nasri, M. O. A. (2020). The Importance Of Digitalization For SMEs In The UAE. Entrepreneur. https://www.entrepreneur.com/article/361246.
- Neumeyer, X., & Liu, M. (2021). Managerial Competencies and Development in the Digital Age. *IEEE Engineering Management Review*, 49(3), 49–55.
- Neumeyer, X., Santos, S. C., & Morris, M. H. (2021). Overcoming Barriers to Technology Adoption When Fostering Entrepreneurship Among the Poor: The Role of Technology and Digital Literacy. *IEEE Transactions on Engineering Management*, 68(6), 1605–1618.
- Oggero, N., Rossi, M. C., & Ughetto, E. (2020). Entrepreneurial spirits in women and men. The role of financial literacy and digital skills. *Small Business Economics*, 55(2), 313–327.
- Oliveira, F., Kakabadse, N., & Khan, N. (2022). Board engagement with digital technologies: A resource dependence framework. *Journal of Business Research*, 139, 804–818.
- Ostmeier, E., & Strobel, M. (2022). Building skills in the context of digital transformation: How industry digital maturity drives proactive skill development. *Journal of Business Research*, 139, 718–730.
- Ou, C. X. J., & Davison, R. M. (2011). Interactive or interruptive? Instant messaging at work. Decision Support Systems, 52(1), 61–72.
- Pelletier, C., & Cloutier, L. M. (2019). Conceptualising digital transformation in SMEs: An ecosystemic perspective. *Journal of Small Business and Enterprise Development*, 26(6/ 7), 855–876.
- Peter, M. K., Kraft, C., & Lindeque, J. (2020). Strategic action fields of digital
- transformation. Journal of Strategy and Management, 13(1), 160–180.Podsakoff, P. M., MacKenzie, S. B., Lee, J. Y., & Podsakoff, N. P. (2003). Common method biases in behavioral research: A critical review of the literature and recommended remedies. Journal of Applied Psychology, 885(879), 10.1037.
- Pool, C. R. (1997). A new digital literacy: A conversation with Paul Gilster. Educational Leadership, 55(3), 6–11.
- Preacher, K. J., & Hayes, A. F. (2004). SPSS and SAS procedures for estimating indirect effects in simple mediation models. *Behavior Research Methods, Instruments, & Computers*, 36(4), 717–731.
- Preacher, K. J., & Hayes, A. F. (2008). Asymptotic and resampling strategies for assessing and comparing indirect effects in multiple mediator models. *Behavior Research Methods*, 40(3), 879–891.
- Racela, O. C., & Thoumrungroje, A. (2020). Enhancing Export Performance through Proactive Export Market Development Capabilities and ICT Utilization. *Journal of Global Marketing*, 33(1), 46–63.
- Rialti, R., Zollo, L., Ferraris, A., & Alon, I. (2019). Big data analytics capabilities and performance: Evidence from a moderated multi-mediation model. *Technological Forecasting and Social Change*, 149, Article 119781.
- Ritter, T., & Pedersen, C. L. (2020). Digitization capability and the digitalization of business models in business-to-business firms: Past, present, and future. *Industrial Marketing Management*, 86, 180–190.
- Rodgers, W., Degbey, W. Y., Housel, T. J., & Arslan, A. (2020). Microfoundations of collaborative networks: The impact of social capital formation and learning on investment risk assessment. *Technological Forecasting and Social Change*, 161, Article 120295.
- Rodgers, W., Yeung, F., Odindo, C., & Degbey, W. Y. (2021). Artificial intelligence-driven music biometrics influencing customers' retail buying behavior. *Journal of Business Research*, 126, 401–414.
- Roth, P. L., Bobko, P., Van Iddekinge, C. H., & Thatcher, J. B. (2013). Social Media in Employee-Selection-Related Decisions: A Research Agenda for Uncharted Territory. *Journal of Management*, 42(1), 269–298.

N. Zahoor et al.

Roy, G. (2016). Impact of mobile communication technology on the work life balance of working women - a review of discourses. *Journal of Contemporary Management Research*, 10(1).

- Ruiz-Jiménez, J. M., & Fuentes-Fuentes, M. d. M. (2016). Management capabilities, innovation, and gender diversity in the top management team: An empirical analysis in technology-based SMEs. *BRQ Business Research Quarterly*, 19(2), 107-121.
- Salloum, C., Jabbour, G., & Mercier-suissa, C. (2019). Democracy across Gender Diversity and Ethnicity of Middle Eastern SMEs: How Does Performance Differ? *Journal of Small Business Management*, 57(1), 255–267.
- Santoro, G., Quaglia, R., Pellicelli, A. C., & De Bernardi, P. (2020). The interplay among entrepreneurs, employees, and firm level factors in explaining SMEs openness: A qualitative micro-foundational approach. *Technological Forecasting and Social Change*, 151, Article 119820.
- Schroder, H. M., Driver, M. J., & Streufert, S. (1967). Human information processing: Individuals and groups functioning in complex social situations. New York: Holt, Rinehart and Winston.
- Scuotto, V., Nicotra, M., Del Giudice, M., Krueger, N., & Gregori, G. L. (2021). A microfoundational perspective on SMEs' growth in the digital transformation era. *Journal of Business Research*, 129, 382–392.

Seedgroup. (2022). Digital transformation: Lessons learnt from the UAE's journey. Seedgroup. https://seedgroup.com/2022/03/digital-transformation-lessons-learntfrom-the-uaes-journey/.

- Segovia-Pérez, M., Figueroa-Domecq, C., Fuentes-Moraleda, L., & Muñoz-Mazón, A. (2019). Incorporating a gender approach in the hospitality industry: Female executives' perceptions. *International Journal of Hospitality Management*, 76, 184–193.
- Shan, W., Keller, J., & Joseph, D. (2019). Are men better negotiators everywhere? A meta-analysis of how gender differences in negotiation performance vary across cultures. *Journal of Organizational Behavior*, 40(6), 651–675.
- Shockley, K. M., Shen, W., DeNunzio, M. M., Arvan, M. L., & Knudsen, E. A. (2017). Disentangling the relationship between gender and work–family conflict: An integration of theoretical perspectives using meta-analytic methods. *Journal of Applied Psychology*, 102(12), 1601.
- Singh, A., & Hess, T. (2017). How chief digital officers promote the digital transformation of their companies. MIS Quarterly Executive, 16(1).
- Singh, A., Klarner, P., & Hess, T. (2020). How do chief digital officers pursue digital transformation activities? The role of organization design parameters. *Long Range Planning*, 53(3), Article 101890.
- Soluk, J., Kammerlander, N., & Darwin, S. (2021). Digital entrepreneurship in developing countries: The role of institutional voids. *Technological Forecasting and Social Change*, 170, Article 120876.
- Sousa, M. J., & Rocha, Á. (2019). Skills for disruptive digital business. Journal of Business Research, 94, 257–263.
- Tabachnick, B. G., Fidell, L. S., & Ullman, J. B. (2007). Using multivariate statistics (Vol. 5). Boston, MA: Pearson.
- Tocher, N., & Rutherford, M. W. (2009). Perceived Acute Human Resource Management Problems in Small and Medium Firms: An Empirical Examination. *Entrepreneurship Theory and Practice*, 33(2), 455–479.
- Tortora, D., Chierici, R., Farina Briamonte, M., & Tiscini, R. (2021). 'I digitize so I exist'. Searching for critical capabilities affecting firms' digital innovation. *Journal of Business Research*, 129, 193–204.
- TradingEconomics. (2019). United Arab Emirates GDP.
- Troise, C., Corvello, V., Ghobadian, A., & O'Regan, N. (2022). How can SMEs successfully navigate VUCA environment: The role of agility in the digital transformation era. *Technological Forecasting and Social Change, 174*, Article 121227.
- U.AE. (2021). The impact of SMEs on the UAE's economy. The United Arab Emirates' Government portal. https://u.ae/en/information-and-services/business/crowdfund ing/the-impact-of-smes-on-the-uae-economy.
- Ulas, D. (2019). Digital Transformation Process and SMEs. Procedia Computer Science, 158, 662–671.
- Urbinati, A., Chiaroni, D., Chiesa, V., & Frattini, F. (2020). The role of digital technologies in open innovation processes: An exploratory multiple case study analysis. *R&D Management*, 50(1), 136–160.
- Usai, A., Fiano, F., Messeni Petruzzelli, A., Paoloni, P., Farina Briamonte, M., & Orlando, B. (2021). Unveiling the impact of the adoption of digital technologies on firms' innovation performance. *Journal of Business Research*, 133, 327–336.

- van Laar, E., van Deursen, A. J. A. M., van Dijk, J. A. G. M., & de Haan, J. (2017). The relation between 21st-century skills and digital skills: A systematic literature review. *Computers in Human Behavior, 72*, 577–588.
- Venugopal, A., Krishnan, T. N., Upadhyayula, R. S., & Kumar, M. (2020). Finding the microfoundations of organizational ambidexterity - Demystifying the role of top management behavioural integration. *Journal of Business Research*, 106, 1–11.
- Verhoef, P. C., Broekhuizen, T., Bart, Y., Bhattacharya, A., Qi Dong, J., Fabian, N., & Haenlein, M. (2021). Digital transformation: A multidisciplinary reflection and research agenda. *Journal of Business Research*, 122, 889–901.
- Vial, G. (2019). Understanding digital transformation: A review and a research agenda. The Journal of Strategic Information Systems, 28(2), 118–144.
- Vuorikari, R., Punie, Y., Gomez, S. C., & Van Den Brande, G. (2016). DigComp 2.0: The digital competence framework for citizens. Update phase 1: The conceptual reference model.
- Wang, J. C., Markóczy, L., Sun, S. L., & Peng, M. W. (2019). She'-E-O Compensation Gap: A Role Congruity View. Journal of Business Ethics, 159(3), 745–760.
- Wong, L. H. M., Ou, C. X. J., Davison, R. M., Zhu, H., & Zhang, C. (2016). Web 2.0 and Communication Processes at Work: Evidence From China. *IEEE Transactions on Professional Communication*, 59(3), 230–244.
- Yu, T.-K., Lin, M.-L., & Liao, Y.-K. (2017). Understanding factors influencing information communication technology adoption behavior: The moderators of information literacy and digital skills. *Computers in Human Behavior*, 71, 196–208.
- Zimmermann, A., Hill, S. A., Birkinshaw, J., & Jaeckel, M. (2020). Complements or substitutes? A microfoundations perspective on the interplay between drivers of ambidexterity in SMEs. *Long Range Planning*, 53(6), Article 101927.

Nadia Zahoor is a Senior Lecturer at the Queen Mary University of London, UK. She completed her PhD in Management at University of Huddersfield, UK. Her research interests are strategic alliances, global strategy, innovation, and organizational resilience. She is particularly interested in the context of small and medium-sized enterprises in emerging markets. Her research has been published in mainstream journals, including Journal of World Business, British Journal of Management, International Marketing Review, Journal of Business Research, Business Strategy and the Environment, International Small Business Journal, International Journal of Management Reviews, International Business Review, among others. She is serving as a guest-editor for the special issues at such leading journals as R&D Management Journal and European Management Journal.

Anastasios Zopiatis, a Hospitality Management Professor at the Cyprus University of Technology (CUT), holds a BSc degree in Hotel, Restaurant and Travel Administration from the University of Southern Illinois at Carbondale (USA), an MSc degree in Hotel Administration from the University of Nevada at Las Vegas (USA), and a Doctorate in Professional Studies from Middlesex University, United Kingdom. Prior to joining CUT, he worked in private tertiary education in Cyprus, both as a hospitality and tourism educator and program coordinator. He has also worked in Las Vegas, Nevada as A Human Resources Specialist and Beverage Manager. His research is related to human resources development, tourism destination/ operations management, hospitality education, and ethics in the academic environment. His work has been published in top tier international journals such as Tourism Management, Journal of Travel Research, the International Journal of Hospitality Management, and the Journal of Business Ethics.

Samuel Adomako, PhD., is an Associate Professor of Strategy and Innovation at the University of Birmingham. Prior to joining the University of Birmingham, he held teaching and research positions in King Fahd University of Petroleum and Minerals, and University of Bradford, UK. His research examines the nexus of Strategy, and Innovation. His research has appeared in leading journals including British Journal of Management, International Small Business Journal, International Business Review, Journal of International Management, Journal of Business Research, Management International Review, Business Strategy and the Environment, Journal of Institutional Economics, and many others. He received his PhD from the University of Warwick. He is a Fellow of the Higher Education Academy, UK.

Grigorios Lamprinakos is an Assistant Professor of Marketing at Birmingham Business School. The main focus of Grigorios' research is to examine the cognitive and metacognitive processes that drive responsible behaviour.